THE VOICE OF THE TIMBER INDUSTRY

DULUTH, MINNESOTA MAYJUNE 2004

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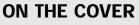
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Minnesota Timber Producers 〈 Association



TPA Past President Clarence Johnson, TPA Director Lowell Pittack, Governor Tim Pawlenty, TPA Director Dick Walsh, and TPA Secretary/Treasurer Mike Rieger.

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No articles may be reprinted without written permission from the Minnesota Timber Producers Association. hanks to all who attended the 67th annual meeting of the MTPA. Those in attendance were treated to remarks and insights of federal timber sale policies by our keynote speaker, Undersecretary Mark Rey, and from a variety of speakers on state forestry policies and initiatives. Wayne Brandt gave a

President's



association activities. Thank you to all the speakers for a fine job. The most

important part of

any association is the membership. The more voices heard, the easier it is to counter those who criticize our efforts to be good stewards of the land.

MTPA has several committees, among them Mechanization, Transportation, Safety, Insurance and Public Relations and, of course, Membership. If one of these areas is of concern or interest to you, please contact the office staff at 218-722-5013. They will be happy to enlist your expertise for the committee. Thank you to all the committee chairs and members for all the work they do on our behalf.

Come join us for the Annual TPA Golf outing, June 18 at the Wolfridge Course near Angora. This is always fun and a good chance to relax for a day. The South St. Louis County Fairgrounds in Proctor will again be the site for the 2004 North Star Expo. Lots of equipment, lots of demonstrations, and lots of contests and prizes for everyone. The dates this year are Aug. 6 and 7, so please plan to attend. I look forward to seeing you there.

Please work safely.

Dar A. Einkan

Logging Halted Due to Landowner's Delinquent Property Taxes

by Maureen Talarico

A Minnesota logger was conducting a harvest on private land, yet unknown to the logger, the landowner had failed to pay property taxes on the land for the last two years. When the county auditor found out there was logging going on at the site, the auditor shut down logging and hauling operations. The logger had approximately 300 cords decked and the loads sat for four days until taxes were paid. Once the property taxes were paid, the logger was able to resume work on the site.

"I think there are very few people that are aware of the law," says Morrison County Auditor Russ Nygren. "It's something that is kind of lost with time, but we're getting into this sustainable harvesting and certification. I wonder why it's happening; I bet people just don't know."

Nygren says he has only seen two instances where this has occurred in his 17-and-a-half years in the auditor's office. While cases like this are rare, they do occur, so it's imperative that all loggers know the law. Minnesota statutes §272.38 through §272.41 make it illegal to remove standing timber from lands with delinquent taxes. The law states that any timber removed from tax-delinquent land can be seized by the commissioner of finance or county auditor and sold to help satisfy delinquent taxes. If someone, including a logger, removes or attempts to remove timber from land with delinquent taxes they are guilty of a gross misdemeanor.

So, how does someone go about checking out a sale? "Once they know the legal description, the section, township, range and owner's name, they could call the courthouse in the county where the sale is located and ask if there are delinquent taxes," says Nygren. In most cases, an answer will come immediately over the phone and may save the logger valuable time. "One phone call versus sitting there with labor and downtime," says Nygren. For more information on the law, TPA members can contact the TPA office, or visit www.revisor.leg.state.mn.us/stats/

272/38

The North Star Expo will be held on Friday & Saturday, August 6 & 7, 2004 South St. Louis County Fairgrounds

Duluth, Minn.

want to thank Clarence Johnson for his service as president of TPA. Clarence did an outstanding job during his three years in office. Being president involves no pay, lots of phone calls from members and the staff, getting roped into representing TPA on a variety of committees and chasing down to St. Paul a lot. Clarence was very respected by the people he dealt

Executive Vice President President's

with as and willingly gave his time and many talents to better the lot of

all of our members. Thank you Clarence!

The legislature adjourned with a whimper after an all-night session that ended at 7 a.m. on May 16. While this year's session had limited accomplishments overall, TPA was very successful with its agenda this year. Three of our four top priorities were passed.

We succeeded in passing legislation that establishes a dedicated fund for timber sale receipts on state lands. What this means is that some of the stumpage payments you make on state sales will go back to the DNR Division of Forestry. The money in this account is authorized to be used for timber sale preparation and administration, tree planting, state forest road maintenance and other related timber sale and forest management costs.

The legislature also provided the DNR Division of Forestry an additional \$600,000 to hire new foresters to do timber sale preparation, administration and inventory work. This will result in additional DNR timber sales.

After a grand battle that ended with 30 seconds to spare, TPA also passed legislation that increases the allowable truck weights for hauling wood from the forest to the mill.

We had lots of help on these issues. Representatives Solberg, Howes, Lindgren and Dill from the north, along with

Representatives Kuisle, Ozment and Hackbarth all played key roles as bill authors or supporters. Senators Saxhaug, Bakk and Tomassoni were joined by downstate Senators Murphy, Ourada and Day in pushing our issues. A big thanks goes out to all of them and their colleagues.

One of the keys to our success this year was the administration of Governor Tim Pawlenty. Many of the issues that we succeeded with were part of recommendations contained in the Governor's Advisory Task Force Report on the Competitiveness of Minnesota's Primary Forest Products Industry.

Governor Pawlenty's staff put their shoulder to the wheel on all of these issues. The Governor himself demonstrated his ongoing commitment to our industry when he flew to Grand Rapids on May 20 to sign some of the legislation into law.

In particular, Betsy Parker and Gene Halvorson from MN DOT worked closely with us on the weight bill. We would not have passed it without them. At the DNR, Assistant Commissioner Brad Moore kept the task force recommendations alive when support appeared to be flagging. **Deputy Commissioner Mark**

Holsten, Division of Forestry **Director Mike Carroll and Assistant** Forestry Director Bob Tomlinson all worked hard at the State Capitol on these issues. DNR government relations liason Bob Meier, who worked for retired Senator Bob Lessard several years ago, was tireless in his advocacy on these issues.

We owe them all a big thank you.

With the rush of victories at the end of the legislative session, it's easy to forget the TPA annual meeting. It was an honor to have Mark Rey, the Bush administration's major domo on forest policy, as our keynote speaker. Mark is a strong supporter of multiple use management for the National Forest System and has been a good friend of ours and the forests in the Lake States.

It only takes a second. The slip getting on the skidder or the finger caught in something. Think safety and take that extra second or two to work safely.

Leiling & Carmith

67th Annual TPA Membership Meeting

by Maureen Talarico

he Timber Producers Association held its annual membership meeting Friday, April 30, at the Spirit Mountain Lodge in Duluth, Minn. President Clarence Johnson called the meeting to order and welcomed everyone who was present. Executive Vice President Wayne Brandt and field representative Maureen Talarico then reported on association activities over the past year, but this time with a powerpoint presentation loaded with pictures of the past year's happenings.

Committee chairmen from the mechanization, transportation, public relations, membership, safety and insurance committees then gave updates to the crowd. Then John Hill of Lumbermen's Underwriting Alliance spoke to members. Following that, the nominating committee made the following recommendations for new members to join existing members on the board of directors: Larry Dukek, Darryl Gross, Dave Hensel, David Hughes, Katie Kueber, and Kirk Titus. The executive committee also saw new leadership, with Dale Erickson taking the position of president, Warren Johnson as first vice president, Tom McCabe Jr. as second vice president, Mike Rieger as secretary-treasurer, and Clarence Johnson as past president.

Members then learned the latest on the forest service plan revisions from Paul Momper, the Superior National Forest deputy director, and Norm Wagoner, the Chippewa National Forest supervisor. Momper and Wagoner then fielded questions from members regarding timber availability. The group also discussed categorical exclusion methods and coordination of required consultation with the wildlife division.

The director of the Division of Forestry, Mike Carroll, spoke about the importance for more bonding money for the DNR. Carroll also



Dale Erickson, left; Mark Rey, and Wayne Brandt, right.



Banquet crowd listens intently to keynote speaker Mark Rey.



Lt. Silcox and TPA President Dale Erickson.

thanked members for their support of legislative proposals. Carroll also provided updates on intermediate auction eligibility, dual certification, and possible responsibility for OHV initiatives.





Warren Johnson and chain saw winner Judy Dukek.

Newly-elected TPA President Dale Erickson congratulates Past President Clarence Johnson for his outstanding leadership.

And members were honored that the assistant commissioner of the DNR, Brad Moore, spoke to the group about the Governor's Task Force Report recommendations and DNR priorities. Moore and Caroll are always very generous with the time they give TPA.

Following the DNR's presentation, members learned about the latest news from Minnesota Logger Education Program Executive Director Dave Chura. Dave Zumeta, executive director of the Minnesota Forest Resource Council, then shared a progress report with members including the coordination of research and implementation and assessment of site level guidelines.

After lunch, members listened to a panel presentation on the forest inventory, current harvest acres, and GEIS information from Pat Miles, a research forester for the North Central Forest Experiment Station, Tim Aunan, with the Forest **Resoruces Assessment Program of** the Minnesota DNR, and our good friend, Dr. Al Ek, the head of the Department of Forest Resources at the University of Minnesota College of Natural Resources. Historic and current methods of data gathering were discussed by the group.

After that, Dr. Mike Phillips, with the Minnesota Forest Resources Council, reviewed forest management guidelines, presenting information generated through the baseline or pre-guideline implementation phase of the site level guideline monitoring process. Finally, Lt. Ron Silcox of the Minnesota State Patrol gave the group an overview of the new load securement regulations in effect, showing members pictures of loads that are not in compliance with the new rules.

This year's keynote speaker was Mark Rey, under secretary of the United States Department of Agriculture. He oversees the USDA's Forest Service and Natural **Resources Conservation Service.** Rev spoke about the Healthy Forest Restoration Act and the upcoming political elections taking place this fall. The banquet concluded with drawings for door prizes, with Judy Dukek taking home the grand prize: a chain saw. TPA would especially like to thank Minnesota Forest Industries for its donation of the chain saw.

Safety Contest Winners Logging Division

C & M Walsh Logging, Park Rapids C.O. Johnson Logging, Blackduck Dean & Bob Walsh Logging, Park



MSP Lt. Ron Silcox educates crowd about load securement rules.

Rapids

- Dick Walsh Forest Products, Park Rapids
- Doug Brenner Logging, Grand Marais
- Doug Foster Logging, Ely
- Dukek Logging, Bagley
- Erickson Timber Products, Inc., Birchdale

Greg Cook Logging, Bigfork Johnson Logging Inc., Cannon Falls



Members listen to Dick Walsh at annual meeting.

The Minnesota Timber **Producers would like to thank** the following Annual Meeting sponsors: Amerisafe; Boise Cascade Corp.; Fryberger, **Buchanan, Smith & Frederick;** Hahn Machinery, Inc.; Hancock Fabrication, Inc.; **Hedstrom Lumber Co.;** Lumbermen's Underwriting Alliance; Nortrax; Pomp's Tire Service; Potlatch Corp.; Road Machinery & Supplies Co.; **Russell & Herder; Sappi;** Savage Trailers, Inc.; Stora Enso; Trus Joist Weyerhaeuser; and UPM Blandin.



TPA President Dale Erickson, Executive Vice President Wayne Brandt, and USDA Under Secretary Mark Rey.



Minnesota Forest Resources Executive Director Dave Zumeta takes questions from the crowd.



DNR Division of Forestry Programs Director Mike Carroll addresses members at the annual meeting.



Tim Aunan, Dr. Alan Ek, and Pat Miles form a panel presentation regarding forest inventory.

Killmer Bros. Inc., Big Falls Kimball's Logging, Inc., Park Rapids Knaeble Timber Inc., Northome Lundberg Forest Products, Solway M & R Chips, Grand Rapids McCabe Forest Products, Duluth Northwoods Chipping, International Falls Page & Hill Forest Products, Big Falls Palmer Logging, Barnum Pittack Logging, Bovey Root River Hardwoods, Preston Shuster Logging, Gheen Simcoe & Habish Logging, McGrath Skoe Lumber & Timber, Northome Tim Kelm Logging, Bemidji Todd Wass, Bigfork **Trucking Division** C & M Walsh Logging, Park Rapids C.O. Johnson Logging, Blackduck **DeMenge Trucking & Forest** Products, McGregor Dick Walsh Forest Products, Park Rapids Doug Brenner Logging, Grand Marais Dukek Logging, Bagley Erickson Timber Products, Birchdale Greg Cook Logging, Bigfork Johnson Logging Inc., Cannon Falls Kimball's Sawmill & Logging, Park

Rapids Knaeble Timber Inc., Northome Lake Nebagamon Trucking, Lk Nebagamon, Wis.

Lundberg Forest Products, Solway M & R Chips, Grand Rapids Mannco Trucking, International Falls

McCabe Forest Products, Duluth Norman Johnson Trucking, Baudette

Northwoods Chipping, International Falls Page & Hill Forest Products, Big Falls Palmer Logging, Barnum Pittack Logging, Bovey Simcoe & Habish Logging, McGrath Staggemeyer Stave Co., Inc., Caledonia Thomas Long & Son Trucking, Orr Tim Kelm Logging, Inc., Bemidji

Sawmill Division

Bass Lake Mill LLP, Sandstone DeMenge Sawmill, McGregor Erickson Timber Products, Birchdale Hedstrom Lumber Company, Grand Marais Johnson Logging Inc., Cannon Falls Larson Lumber Co., Bagley Root River Hardwoods, Preston Staggemeyer Stave, Caledonia

Safety Contest Money Winners

- Kimball's Logging, Park Rapids, \$500
- Ron Beckman Timber Harvesting, McGregor, \$500

Bass Lake Mill LLP, Sandstone, \$500

Bergstrom Wood Products, International Falls, \$250

Page and Hill Forest Products, Big Falls, \$250

TPA would like to thank Fryberger, Buchanan, Smith & Frederick; Road Machinery & Supplies Co.; Land O Lakes Wood Preserving; UPM Blandin; Boise; Potlatch; Sappi; Pomp's Tire Service; Lindsay Machinery; Nortrax; Hahn Machinery; Wells Fargo; St. Joseph's Equipment; and Minnesota Forest Industries for their generous donations.

TPA Succeeds at Capitol

PA succeeded in passing three of its top four priorities during the 2004 Session of the Minnesota Legislature. These initiatives included establishment of a dedicated fund for state timber sale receipts, additional funding for DNR timber sales and increased truck weights for hauling wood. The legislature failed to pass a bonding bill leaving needed funding for state and county tree planting and state forest road maintenance by the wayside when it adjourned.

In a year when little of significance was accomplished at the State Capitol, TPA was successful where many others failed. Many casual observers and professionals in government relations have praised TPA for the skill it displayed in advocating for its members.

A brief summary of the issues follows. If you have questions or need more information, please contact the TPA office.

Forestry Dedicated Fund

The Forest Management Investment Account was created. It will receive a portion of stumpage payments received by the state for timber sales on DNR lands. The money can be used for timber sales administration, reforestation, timber stand improvement, forest pest management, state forest road maintenance and other timber sales costs. The DNR estimates that the account will receive over \$5 million in its forest year.

State Timber Sales Funding

The DNR Division of Forestry was provided an additional \$600,000 for the next fiscal year for the purposes outlined in the Forest Management Investment Account. This money is in the form of a loan from the nursery account and will be repaid to that account over the next seven years. This additional funding will result in increased DNR timber sales next year.

Truck Weights

Effective Aug. 1, 2004, it will be legal to carry an additional 10,000

pounds of weight (90,000 in the summer and 98,000 in the winter) when hauling raw or unfinished forest products, including wood chips, by the most direct route from the woods to the mill. In order to carry this additional weight the legislation requires:

- 1) it may not be carried during spring load restrictions
- 2) it must comply with posted bridge load limits
- that trucks must be equipped with six axles and brakes
- 4) trucks may not be operated on interstate highways
- 5) that drivers obey all road postings
- 6) that drivers obtain a \$300 annual permit

No changes were made in the five percent tolerance provision of law. This means that the five percent tolerance will still apply when hauling under current law (80,000 summer/88,000 winter) or if truckers use these new provisions to haul 90,000 in the summer or 98,000 in the winter.

DNR Budget

In order to balance the state budget, all agencies' appropriations were cut three percent by executive action. The DNR Division of Forestry intends to comply with this by reducing their use of the Attorney Generals Office, eliminating one fire fighting helicopter contract and changing the status of the Bagley office from an Area Office to a Work Station. The Bagley office will remain open for business.

County Letters of Credit

County land departments were provided the authority to accept irrevocable letters of credit as security for timber sales. This is "permissive" legislation in that it allows the counties to accept letters of credit but does not require them to do so.

Bonding

Funds for state tree planting, county tree planting and state forest road maintenance were included in varying amounts in the House and Senate bonding bills. No bonding bill was passed so these needs went unmet during the regular legislative session.

Sales Tax Dedication for Natural Resources

Forestry was included in legislation to have a constitutional amendment to dedicate a portion of the state sales tax for natural resources. This legislation did not pass.

Contracting Out LogSafe

A provision to require the Minnesota Department of Labor and Industry to contract out the LogSafe program was included in the House finance bill. With no agreement being reached on the budget this year this bill and the provision to contract out LogSafe did not pass.

Talks continue between the Governor and House and Senate leadership on the possibility of a special session. If a special session is called, some the issues that did not pass could be considered again.

Expo Update

f you haven't reserved the dates yet, make sure you mark Aug. 6 and 7 down for the 2004 North Star Expo. The South St. Louis County Fairgrounds will once again be the site of this year's event. Showtimes are Friday from 9 a.m. until 5 p.m. and Saturday from 9 a.m. until 3 p.m.

This year there are several new contests geared toward the younger generation, including a coloring contest. Any child attending the show on Friday can color the picture at the show, or bring in a the "pre-colored picture, included in this *Bullletin* edition," and the winner will be announced on Saturday.

Also, there's an important change to the Best Load contest. This year, the emphasis is on WOOD ONLY, not the truck itself. For more information on this and other contests, contact the TPA office. KRD, contract and win! Color these two scenes and mail them to us, and you might win a \$50 savings bond! Let us know how old you are, because we are giving away savings bond prizes for ages 3-5, 6-8 and 9-12.

Mail to: Timber Producers Association 324 W Superior St. #903 Duluth, MN 55802

Your Name

Age

Address

Log A Load Golf Tournament Set

he 8th Annual Log A Load For Kids Golf Tournament will take place Sept. 10, 2004. The event will once again be held at the Pokegama Golf Course in Grand Rapids. Tee off time will be at 9 a.m. Last year's event was a lot of fun and for a good cause. A mailing will be sent in early July. Contact Becky Holst for team registration or hole sponsorship information at 218-624-4790 if you do not receive the mailing.



Dave Hensel and Paul Jensen stand by the Ford F250 Hole in One prize at last year's tournament.

Silent Auction Raises More Than Two Grand!

by Maureen Talarico

hanks to some generous participants and lots of fabulous merchandise, this year's Log A Load For Kids silent auction at the TPA Annual Meeting brought in more than \$2,000!

When all the final receipts were tallied, the auction netted \$2,279.11. "I enjoy helping out with the silent auction. The bidding competition is friendly. The generosity of the silent auction bidders, the auction item donors and the Timber Producers Association truly amazes me," says Becky Holst, Log A Load For Kids board member and development associate for Children's Miracle Network Department at Gillette Children's Specialty Healthcare. "In spite of the slow economy and economic challenges the timber industry has faced, people, businesses and organizations are still willing to give to worthy causes such as Log A Load For Kids.'

The Minnesota Timber For Humanity Foundation began raising money for the Children's Miracle Network national sponsor, Log A Load For Kids, in 1997. Since its inception, Minnesota Log A Load For Kids has contributed more than \$284,000 to benefit Minnesota's chronically ill and disabled children who are treated at Gillette Children's Specialty Healthcare. Gillette has been treating children with disabilities since 1897.

For these many valuable services, it's clear to see why benefits like

this year's Log A Load silent auction are so valuable. TPA wishes to thank all those involved in the planning, set up, and bidding process for donating to such a needed service.



Items up for grabs lure the bidders.



Bidders take in the goods at the Log a Load silent auction.

Logging is All in the Family with Beckman Timber Harvesting

by Maureen Talarico

ou could say logging is in Ron Beckman's blood. He is the third of four generations of Beckmans logging in the northwoods of Minnesota. The day I visited him, he was completing a sale at Keewatin Taconite, between Nashwauk and Keewatin. Beckman Timber Harvesting has been working the Keewatin Taconite site for the past several months and is in the process of wrapping up the sale. It's odd to see the logging equipment make way as huge dump trucks loaded with iron ore pass by on shared roads.

"They're going to be opening up a new mine on the Great Northern Iron Ore Properties and we're clearcutting for them so they can make two new mine dumps and open up a new mine," said Beckman. On the site with Beckman are his son, Ron Beckman Jr., and his three nephews, Travis Beckman, and Robb and David Treat. David is operating the new Timberjack 1270, Robb is on the Ponsee Forwarder, Travis Beckman runs the boom delimber and skidder, and Jim Johnston, who



Ron Beckman, left, and his son, Ron Beckman Jr., right.

retired from Nortrax, drives the trucks for the company.

"My grandfather and great uncle started in 1911," says Beckman. "They were up in the Squaw Lake area. Their second contract was in



The view from the sale at Keewatin Taconite.

1915 and they just progressed from there into the logging camps." Their last logging camp was in 1951. "From the time that the first camp started in 1920 or '21, they had about 50 lumberjacks, and then they graduated up to the most they ever had was 150, and then the last year in '51, they were somewhere in the neighborhood of 65 or 70 lumberjacks."

Ron's dad started driving a truck when he was 14 for the logging camps that his grandfather started, and then Ron himself went to school for pulp and paper through Blandin. He worked there almost two years, but decided he would rather be out in fresh air and started logging in 1972. "My dad and I were partners in '72, and then my brother Al joined in '73. And we were a three-way partnership up until 1994," says Beckman. In 1994, his dad retired, and Al took over the conventional logging and Ron Jr. and Ron started the cut-tolength.

The Beckmans have one

conventional and one cut-to-length system, as well as two trucks, two bunk trailers, and one center mount. They decide which system to use depending on what's more convenient at the time. The day I visit, they're using the Timberjack 1270 on the mine land. "We just purchased that in January of '04," says Beckman, adding that it's working out very well so far. "My son and I have been in cut-tolength since '94 and we've always been using the track machines and there's just certain timber that we can't get in to, not given to us by companies, because we were track machines, so we decided to go with the rubber tired."

I got a first-hand look at the high-tech machine when Ron let me climb in the cab and see the 1270 at work. David Treat, Ron's nephew, was at the controls. "He's my uncle so he's got to be a good employer," joked David, who's worked for Ron for five years. "The best part of my job is being out in the woods pretty much," says Treat. The 1270 D makes quick work out of the trees in front of us, felling, delimbing, sawing and stacking in record time. "It's real efficient," says David, "efficient and high tech."

David's brother. Robb Treat, is also working the sale, running the Ponsse Buffalo forwarder. "I can put about six to six and-a-half cords on it and it's been pretty good for us," says Robb. Ron **Beckman Timber Harvesting** bought the machine in August 2003 and, so far, it's worked out well. Robb says they had been using another machine, but got two less cords with that. "So this makes a huge difference as far as when you get into a long forward and stuff like that, it's way more efficient. It's a little heavier, but really, once we put the tracks on it, it seems like we hold up pretty much the same.' Both Robb and David say they'd like to make a career out of logging, something fewer and fewer young professionals are doing now. They both recognize the struggles of late in the industry, but both say it's the freedom of being out in the woods and working with family that make the difference. "Like yesterday, even though you sit in a machine, there's certain things you've got to



Timberjack 1270D on Beckman Logging sale.

get out for and you can enjoy the day," says Robb. "In the spring, fall and summer, whenever I've wanted to do something they've never said 'No, you can't do this.'" Pared out of McCregor Ron

Based out of McGregor, Ron



Inside the cab of the Timberjack 1270D.

Beckman logging runs a radius of about 150 miles. "Blandin is probably about 70-75 percent of our business," says Ron. "And then the rest is Trus Joist, Sappi, Potlatch, and Savanna." It's a business that has not been easy for most of late, and Ron Jr. is concerned with the industry. "It's tough. Stumpage is outrageous, wood is getting hard to find. The machinery is real technical now and it's expensive." Beckman, Jr. has traveled to Finland to see if the training and equipment was in actuality as good as it was rated to be. He says he'd like to see more training for operators in the United States like there is in Europe, where operators may spend a year learning new equipment. But all of the crew members, who just happen to all be related, say they love what they do, despite the tough times, and working together as a family is one of the best benefits of the job.

NORTH STAR EXPC

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- Logging, Trucking & Sawmill Displays
- Workshops
- Contests: Best Load Contest Loader Contest/Master Loader Contest Media Loader Contest
- Kid's Loader Contest
- Kid's Coloring Contest
- Friday Evening BBQ/Door Prizes

DULUTH, MINNESOTA Friday & Saturday - August 6 & 7, 2004

For more information

St. Louis County

Fairgrounds

MINNESOTA TIMBER PRODUCERS ASSOCIATION 903 Medical Arts Bldg., 324 West Superior Street, Duluth, MN 55802 Phone: 218-722-5013



Schedule of Events

Friday, August 6

| 9:00 a.m. | Equipment Displays Open |
|----------------------|---|
| 10:00 - 11:00 a.m. | "Choosing the Correct Grease" |
| | workshop presented by Anderson Fuels and Lubricants |
| 10:00 - 11:00 a.m. | Loader Contest (sign up at site) |
| 11:15 a.m 12:15 p.m. | "Hydraulic Systems and Safety" workshop |
| | presented by Road Machinery and Supplies |
| 11:30 a.m 12:30 p.m. | Celebrity/Media Loader Contest |
| 12:30 - 3:00 p.m. | Loader Contest (sign up at site) |
| 1:00 - 2:00 p.m. | "Load Securement – Use and Placement" workshop |
| | presented by the Minnesota State Patrol |
| 5:00 p.m. | Equipment Displays Close |
| 5:00 p.m. | Cash Bar Social Hour Begins |
| 5:30 - 7:00 p.m. | BBQ and Door Prizes – on-site |

Saturday, August 7

| 9:00 a.m. | Equipment Displays Open |
|----------------------|--|
| 10:00 - 11:00 a.m. | "Load Securement - Use and Placement" workshop |
| | presented by the Minnesota State Patrol |
| 10:00 - 11:00 a.m. | Loader Contest (sign up at site) |
| 11:15 a.m 12:15 p.m. | "Open Forum on Lubrications: The Mystery, Myths, and the Real Facts" |
| | presented by Anderson Fuel and Lubricants |
| 3:00 p.m. | Equipment Displays Close |
| | |

CONTESTS

Guess the Weight – Guess the weight of a fully loaded truck
Wood Identification – See how many tree species you can identify
Loader – Test your skills against the clock
Masters Division Loader – Loader contest for those 50 and over – sign up at site to test your skills against the clock
Best Load – Come and see the Best Loads of Wood on display
Kids Loader – Come and see the youngsters learn how to handle a loader

For additional information, contact:

Minnesota Timber Producers Association 903 Medical Arts Bldg, Duluth, Minn. 55802 Phone 218-722-5013

Handing Down the Business Local Families Show How to Make it Work

by Molly Stein

When Matt Cartier was eight years old, he knew he wanted to work in the family business.

"Oh, yeah!" he said. "We loved to play in Dad's office when we were little. The business had the same name as ours. And my dad seemed to have a lot of free time. It all looked pretty cool."

Sixteen years later, Cartier is still enthusiastic about working for the Cartier Agency. But he's beginning to realize how hard his dad, Tom, has worked since April 1979, when he and Patty Cartier opened the business with two young children, \$500 in the bank and one file: home and auto insurance for Tom and Patty Cartier.

Tom Cartier said, "I'd sit in one cubicle and Patty would sit in the other and every once in a while I'd call her on the intercom and say, 'Anything new with that file?' and she'd say, 'Nothing new – but they haven't cancelled either, so we're in good shape.' "

Today, Cartier Agency is the largest commercial agency in northern Minnesota, with 18 employees. Matt Cartier and his sister, Andrea, work for the business. Next year, they will be joined by their younger brother, Cory, when he graduates from college.

"I meet so many people who say they'd never want their children in the business," Tom Cartier said. "They don't want the kids to struggle like they did. But they're looking at it from the perspective of a 50-year-old. These kids are in their 20s, just like we were when we started. They really have the energy and enthusiasm to put new life into the business, and I love watching them take over."

Terry Nelson, a partner with the McGladrey Pullen accounting and consulting firm, said every small business is really a family business.

"Even if the children never work for their parents, most of the founder's assets are tied up in the business," he said. "It becomes a major part of the estate."

Many of Duluth's small businesses – and those that started small and have grown – are owned by descendants of their original founders. In his 30 years as a CPA, Nelson has been involved in the transfer of family-owned businesses at various stages of the process.

"I've seen both mindsets," he said. "Some parents are determined not to pass the business along, so that the children won't have to work as hard as they did. Or they prepare the business – and the family – for a successful transfer to the next generation."

Different scenarios present different sets of challenges and rewards, he said. Personal issues that arise from family dynamics always come into play. Every family is different, Nelson says, but in general, familiar plot lines tend to emerge:

Scenario #1: All the children work for the business and expect to take over as a team.

At Stewart-Taylor Printing, Richard and Joanne Olson's four children, Tom, Jim, Bill and Barb, were put to work early and often, cleaning the building and running to the dump.

"Eventually, we all worked in every part of the store: press room, front office, accounting," Bill Olson said. "I didn't always like it, of course. But there was a lot of value in learning from the bottom up. All four of us really understand what it takes to run this place."

The Olson family spent time together as athletes as well, winning a national softball tournament in 1982 – coached by the boss.

"One of the main reasons we kept working for Dad," Bill Olson said, "was so we could play on the Stewart-Taylor softball team!"

Today, each sibling oversees the

portion of the business that fits his or her talents, but each has knowledge and experience in all areas of the business.

"It's very important that each role is assigned according to talents," Nelson said. "But it's often difficult in a family situation. No other business would promote someone on the team to CEO just because he or she is the oldest. Happens all the time in a family business."

The most common tension, however, is the delicate question the siblings often pose to each other but not to their parents: "When are they going to step aside and let us take over?"

Entrepreneurial self-starters like Tom Cartier and Richard Olson find it difficult to let go. On the other hand, their hard-working, enterprising offspring are just as eager to run the business. The Olsons reached an agreement that includes Richard Olson as a consultant employed by the company, which is now owned by his children.

Nelson admits that it's a difficult decision.

"Most founders simply don't want to retire," he said. "Often there's a third party – an uncle, a friend of the family – who will talk to the parents about it when the children can't."

But he strongly advises that the conversation take place, especially as the parents approach the typical age for retirement.

"It's best to start talking about it when everyone's emotions are at room temperature," Nelson said.

Scenario # 2: When a founder decides to sell a business, one of the children expresses interest in taking over.

Frank Holappa and Wes Neustel began businesses that turned into second careers. Holappa became a commercial real-estate broker after many years owning and operating EM Trucks in Duluth. Neustel was an over-the-road sales representative for H.J. Heinz Company when he opened Ski Hut on nights and weekends in the winter to accommodate the small, but growing, number of alpine and cross-country skiers in Duluth.

Scott Neustel was ready to graduate from UMD and sit for the CPA exam when Wes Neustel started talking about selling the store. Scott Neustel had worked at Ski Hut as a teenager, but gave little thought to making it a career. When Ski Hut lost one of its managers, he offered to run the store for a year. Since then, the store has grown to offer equipment for outdoor activities year-round, expanded several times and added a new location on Grand Avenue. He became the president 10 years ago. Wes Neustel is still his number one adviser – and number one customer.

"The difference is that when the weather's good, he gets to ski while I run the store," the younger Neustel said.

Besides working with his dad in an industry that he loves, Scott Neustel admits one of the biggest draws of working in the family business was the opportunity to live in Duluth.

"I love it here," he said. "And I knew I'd want to raise a family here."

The same possibilities appealed to Dave Holappa when his dad announced several years ago he wanted to retire and sell the business. Dave Holappa and his family were living in Madison, Wis., and it seemed like a rare opportunity to return to Duluth and run his own business. Eight months later, they had a plan. It was a fairly simple transition, he said.

"We didn't really need a team of accountants, attorneys and consultants," Dave Holappa said. "We were just a dad and son who loved each other."

He said the introduction of a younger generation into an established business gives it renewed vitality.

"There's more urgency and more hustle when the person running the business has young children, a mortgage and plans for the future," he said. "You tend to pick up the pace a little."

Transferring a family business when the founder has already decided to retire is easier, Nelson said. Even if the parents stick around and help run the show, they have gone through the motions of stepping back and letting someone else make decisions.

A possibly delicate consideration in this scenario, however, is the situation of the other siblings.

"When one of the children takes over, that child usually does not provide the kind of capital that a buyer would. In essence, he owes a debt to the estate of which he is one of the heirs." Nelson said. "And he's also an employee, and the company has an obligation to pay

(continued on page 23)

(continued from page 21)

Almost 90 percent of all U.S. businesses are family-owned or controlled, generating about half the country's total wages. At any given time, 40 percent of U.S. businesses are facing ownership transfer. Less than onethird of family businesses survive the transition from first- to second-generation ownership.

Source: U.S. Small Business Administration

him. It gets complicated. Founders always want to know how they can take care of all of their children equally."

Dave Holappa and Scott Neustel are grateful for supportive and understanding siblings. Scott Neustel's brother and sister are pursuing other interests.

"They appreciate how much work it takes to keep the business running," he said. "They're glad it's still in the family so they have a place to buy their ski gear."

Dave Holappa said his siblings were also pleased Holappa Company is still in the family and their dad is able to work as much as he wants to.

These second-generation entrepreneurs have also gained an appreciation for their parents as savvy business owners. Dave Holappa will tell you his dad is "truly a skilled negotiator." Scott Neustel and Bill Olson have learned how to control inventory and run profitable businesses based on percentages.

What advice do they have for families thinking of riding the small-business roller coaster with their parents on board?

"Figure out where you want to take the business," Scott Neustel said. "Carve out your own niche. Don't depend on riding on the success of your parent's business. Make it better!"

"Capitalize on what you have going for you," Bill Olson said. "Our parents did a great job and built a lot of connections in the community. Now there are four of us, with four sets of strengths and our own connections in the community – which helps the business grow in new directions." "Be patient," Matt Cartier said. "You can't expect to go in and make things happen overnight. There's a lot to learn."

And he still thinks it's pretty cool to work for a company with the same name as his.

Molly Stein is a freelance writer and owner of MKS Editorial in Duluth. Reprinted with permission of the Duluthian magazine.

TPA Golf Tournament June 18th

Ust off those clubs and mark down the 18th of June on your calendar! The TPA Annual Membership Golf Tournament is sure to be a blast this year at Wolfridge Golf Course in Angora, Minn.

The fun starts with a shotgun start at 9 am, registration will take place prior to the start from 7:45 'til 8:45 am.

Prizes will be given out for longest putt, closest to the pin, straightest drive, low scores and much more.

Following the tournament, lunch will be provided and there will once again be fabulous prizes for everyone!

Entry fees are \$40 dollars per person and checks can be mailed to the TPA office. Golf carts are firstcome, first-served, and cost \$11 per person.

We'll see you on the 18th!



Members enjoy the nice weather at the 2003 TPA golf tournament.



The TPA golf tournament is a great venue for catching up with old friends.



Rod Enberg accepting award for Outstanding Contributor to Forest Industry Education.

Rod Enberg with NELA President Jack Frost Sr.

TPA Member Named Region's Outstanding Contributor to Forest Industry Education

he Northeastern Loggers' Association (NELA) recently honored Rodney Enberg of Motley, Minn., as its 2003 award winner for Outstanding Contributor to Forest Industry Education. NELA Vice President Jack Frost Sr. presented the award at the Annual Loggers' Banquet in West Springfield, Mass., in a ceremony attended by nearly 200 members of the Northeast's forest products community.

"Rod believes in leaving things better than he found them," announced Frost. Rod started his own logging business in 1978 with a pickup, chain saws, and a small dozer. Over the years, his business grew and he spent considerable time and effort making his equipment more efficient and safer while focusing on obtaining better utilization of the wood resource.

Rod involved himself with the local high school, demonstrating the good effects of timber harvesting. He prepared a harvest plan for the school forest. He donated his equipment and time to build an access road into the sale area. Part of the road crossed a lowland area where he put down fabric and hauled and spread the fill to complete the road. During the timber harvest, the high school biology teacher took his class out to the harvest area. They watched the operation and Rod explained the use of all the logging equipment, and the best management practices (BMPs) employed by the modern logger. After processing and hauling the timber, Rod donated the revenue of the timber sale (over \$20,000) back to the school district.

The money is to be used only for the school's forestry classes and for improvement projects on the school forest. Rod continues to educate people on the importance of proper forest management and logging procedures, and he diligently works on devising better ideas on how to create a better image of loggers.

The Northeastern Loggers' Association, headquartered in Old Forge, N.Y., is a trade group representing over 2,000 members of the Northeast's logging, sawmilling, and paper industry. The Loggers' Banquet is held each year, immediately prior to the Northeastern Forest Products Equipment Expo.

Governor Signs Weight Bill, Other Measures into Law



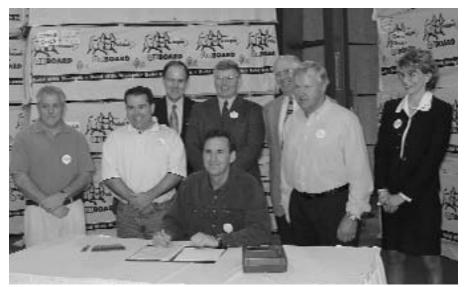
Governor Pawlenty arrives in Grand Rapids.

by Maureen Talarico

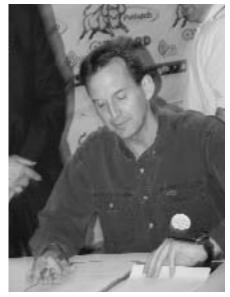
Minnesota Governor Tim Pawlenty signed into law several measures that will greatly benefit Minnesota's forest products industry at the Potlatch OSB mill in Grand Rapids on May 20. The legislation implements several of the recommendations from the Governor's Advisory Task Force on the Competitiveness of Minnesota's Primary Forest Products Industry that many TPA members worked very hard to accomplish.

"Keeping forests vital and healthy is not only an important environmental initiative, but a key part of ensuring the strength of Minnesota's economy," said Governor Pawlenty. "This new legislation will help us effectively manage the state's forest resources and maintain a healthy forest products industry."

Many dignitaries showed up for the event, including DEED Commissioner Matt Kramer, Senator Tom Saxhaug and Rep. Loren Solberg, co-authors of the bill, as well as Senator Carrie Ruud, a strong supporter of our industry. Representative Doug Lindgren of Bagley and Representative Doug Fuller of Bemidji also attended. By signing the bill into law, the forest products industry will now be able to haul the same weights as



Governor Pawlenty, seated; is joined by, left to right: Ron Salisbury, Potlatch; Rep. Doug Fuller-Bemidji; Rep. Doug Lindgren-Bagley; Sen. Tom Saxhaug-Grand Rapids; Rep. Loren Solberg-Bovey; TPA Past President Clarence Johnson; and Sen. Carrie Rudd-Breezy Point.



Governor Pawlenty signs the historic legislation.

in Wisconsin; 90,000 pounds in the summer, and 98,000 pounds during the winter weight increase period. This is allowed by adding a sixth axle to trucks. An annual permit of \$300 is required to haul the additional weight, and trucks carrying the heavier loads are not allowed on the interstate or on roads and bridges with lower postings.

The legislation will eliminate bureaucracy related to approval of large timber sales, saving the DNR both time and money while ensuring a sustainable timber harvest. DNR Assistant Commissioner Brad Moore and **Division of Forestry Director Mike** Carrol both attended the bill signing in Grand Rapids. The new law also brings new energy, resources, focus and quality to how Minnesota monitors and shares information on their forest resources. The University of Minnesota's College of Natural Resources will lead a cooperative effort with industry, state and federal officials and private land owners to ensure the best information is available on forest management. The legislation also streamlines the process of timber sales by making a variety of administrative changes, which will lead to a more user-friendly and efficient process for producers.

Governor Pawlenty formed the Advisory Task Force on the Competitiveness of Minnesota's Primary Forest Products Industry



Governor Pawlenty greets TPA Past President Clarence Johnson and TPA Executive Vice President Wayne Brandt.

in March 2003 in response to recent employment losses in the state's primary forest-based industry. His charge to the task force was to identify potential policy and program changes to reduce barriers and constraints and to take advantage of opportunities for industry retention and expansion. At the bill signing Pawlenty acknowledged the struggles the forest products industry has seen in recent years, saying, "We're not out of the woods yet, no pun intended." But he added this

legislation would certainly help.

This is only the second time in the past 15 years that a governor has signed a bill into law affecting the forest products industry in the actual geographical area where it will have the most benefit. The last time that occurred was when former Governor Rudy Perpich signed the Loggers/Workers Compensation Bill. TPA is honored that Governor Pawlenty and all of the legislative delegates made the effort to come to Grand Rapids for this important event.

Minnesota Timber Producers Association Meet the Directors

Kelly Kimball was born in Park Rapids, Minn., where he attended high school and started logging in 1978. Kelly owns Kimball Logging Inc. of Park Rapids. He is married to wife Michelle, and has three children, Justin, Zachary and Cory.

Kelly was elected to the TPA board in 1998 and has served on the public relations committee. He is also involved in politics and issues in his hometown, after serving as a town board



supervisor. Kelly's interests and hobbies include hunting, fishing and snowmobiling.

Timberjack Wood Harvester Draws a Crowd in Grand Rapids

by Maureen Talarico

ndustry professionals from all over the region came to Grand Rapids May 12 to see a revolutionary new piece of equipment in action. The Grand Rapids School Forest hosted an equipment demonstration for a new "bundler" style of machine put out by Timberjack called the 1490D Energy Wood Harvester.

The 1490D turns forest slash into giant fuel logs . . . in fact two of these logs equals the energy of one 55-gallon barrel of oil! This provides for not only phenomenal business opportunities, but also cuts down on the risk of wildfires.

The 1490D snatches up tops and branches, and feeds them into the machine. The bundler then compresses, wraps and cuts a tenfoot long "slash log" about 2-3 feet thick. These logs can be easily loaded and stored for use later as fuel. Right now in Europe, slash logs are already supplying energy to power plants. The possibilities in the U.S. and Canada are endless.

The bundler is also user friendly. Its advanced technology allows it to store up to seven operators' preferences for speed and response. And it's also comfortable. The climate-controlled cab has good visibility in all directions and meets ISO standards. Noise level and vibrations are reduced by unique mounting devices. Photos by Dave Chura



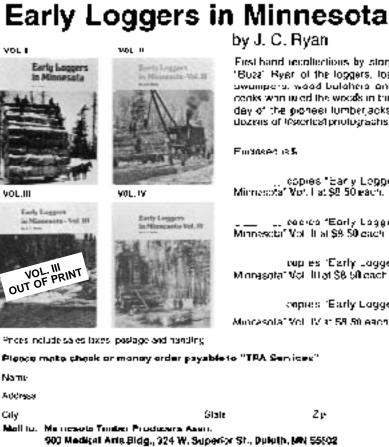
A crowd gathers to watch the bundler at work.

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City



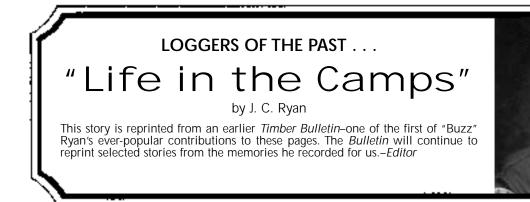
The Timberjack 1490D at work in Grand Rapids.



by J. C. Ryan

First hand incollections by storatelles 'Buza' Ryar of the loggers, loaders, owompers, wood buildhers, and builconks who is ed the woods in the heyday of the pioneer lumber acks-with dozens of instories/priolographs.

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Many stories have been told and much has been written about the life of the lumbenjack working in cashp and speeding his "stake" in town at the end of a logging season. While there is a certain amount of aroth in must of these stories, they are cold or written with the purpose of bringing out whatever point of view the story teller or writer has in cand. It may be for entertainment of the listence or conder or to establish some theory However, the facts are that the majority of the men who helped log the vast large stands of pine of our North Star State were a hardworking, honest type of menwho gave their best at all times.

While the turnberjack worked from daybreak to dark six days a work during the winter months, his living quasters wore mode as comfortable as possible with the supplies available. His fixed was always far above the overage bill of fare of most citizens of the period. When he returned from the words at night, he found the bunkhouse worm, with a good fire to dry his well clothing on the drying racks hult above the stose. He also found plenty of warm water on the view to wash up, with a barrel of rold water beside the sink and a clean towet on the rolles.

By the time he was chrough washing up, the support hard would blow and he would be tailed in to supper of the best available food. As a rule, it look about 20 minutes to eat, and he was back to the hankhouse for the balance of the evening. Some of the men launged on their bonts or sal to smake on the "deacon seat," while others sewed a missing button onto their shirt or pants, darmed a hole in their socks,

Lamberjacke on der descel seet weiten en oft beres 's sonderlaks.



repaired their rubbers or other footwear, or arranged their clothing on the drying racks so it would be ready to put on in the morning. It was an anwritten taw that no other took another's socks to the morning.

After smoking or a chew of tobacco or smill, some men would take a hand stone and sharpen their are or cart hook they would need during the day. There may have been a card game or two-une in each end of the bunkheuse-usually penny ante poker, smear, seven up or runniny. In an average camp, gambling was not very heavy, as there probably would not be over \$50 cash in the entire crow. So you can see that gambling was not much of a factor.

Several men might make a krip to the camp office to repletish their supply of anuff or tobacco or purchase come asolod piece of dothing such as a pur of socks or units. The other usually was open for such business for a couple of houre after the evening meal. Any multiple that had been delivered at camp usually was picked up in the office raght after the avening smal, and any outgoing leiters were mailed. In most camps, multiple was very light; further jaths did not write many letters.

Occusionally, someone would bring out a mouth organ or varies, but reason usually was renewed for Sundays. Mostly the men would sit on the degeon sext discossing the day's work or past experiences, with the older, more experienced men doing must of the taking and the vounger men doing most of the listening. There was a tendency for the row to "group up," with the teamsters in one end of the bankhouse and the sawyers in another, with maybe the loading orew in another spot as they talked over the day's work- but not to show any disregard for each other. As a rule, the converzations were subdued, with very few arguments. Lomber jarks, as a rule, did not like a "loudmouth," and enrold times would soon pollatour month in his place.

The little bouse out behind the bunkingust was assally visited by most of the crew between the evening meet and bedtime, Lights were always out at 9.00 when the 'bull cook" made his rounds, and everyone made it a point to be in had at that time. Sometimes a lantern turned downlow was kept near the back door to be used by anyone who had to make a call to the little house out behind during she night. During cold sights in the whiter, the ball ends chocked the fire reveral times before maching.

In sheigh haul camps, the teamsters were often in a bunkhouse by themselves and write awakened from a half bour to an bour earlier than the rest of the crow so they could feed and harness their borses hefore breakfact 10 heathe teamsters slept in the burthouse with the others, the ball cook would awaken them quietly ahead of the rest. The ownal rising time for most of the crew way 5:30 to 6:00. Breakfast was served, as a rule, around 6:00 or Set 5, but this could very depending on the time of the year, whether it was a slowh bud or dray haul camp, or for other reasons. Sleighs could short on the roads in the dark, but woods work could not begin antil daylight.

Nicchen help usually hud sleeping quarters in the corner of the kitchen building or a small room attached to the kitchen and were usually up by 5:00. Floors in the bunkhouses usually were of cough hoards and were scrubbed at least once a week by the bull conk. He would have a tub or large pail of hot water and a brown to scrub down the rough boards. Much of the surplus water ran through the eracks, making the drying of the floor quite easy. Despite the rough use given these floors, they were, as a rule, quite clean. During the acrobbing operation, all bosts and cubbers left by the bunks would be placed on the deacon seat. Kitchen and dining cosm from sweets set oblied daily by the "cookees," and the floor in the office was scrubbled about once a week by the ball cook. Also, floors were swept daily soon after the crews left for the woods. and clean towels were put on the collect, and hot and cold water barrels were filled by the bull cook. The temperature in the bunkhouse was more or less determined by the bull rook and was controlled by opening and closing the skylights

Sunday was the day of rest or the day when men did not go to the woods, and it. storted by letting the men aloop about an hour longer in the morning, but it was usually a day of ronsiderable activity by most of the crew. For most of the men this was wash day, and soon after breakfast they went to the "boiling up" grounds in back of the comp, where a supply of word and water was available along with a number of boiling up ketiles. These were large camp kettles, sometimes much from 50-yound lard cans or iron barrels. Here the men washed their socks, underwear and other viothes, hanging them to dry ca llass stretched between trees.

The boiling was done to killany lice, that may have been in the clothing, and socks



were washed mainly because clean socks were much warmer. The boiling up kettles were in use throughout the day, with menhelping with the fires and splitting wood and carrying water while withing their turn at the kettlet. If the camp site was near a stream, the boiling op grounds usually adjoined the stream. In liter years, some of the larger camps had washing rooms attached to the rear of the bunkhouses, with a supply of hot water and soap svailable at all times. But the culdoor bailing up grounds were sommon in all the early camps.

On Sundays the men would take out the old hay and pot fresh hay in their banks. Some men liked the smell of fresh hay and they chought that when fresh it keps the like out. A maris bink was his 'cussic' and no one was allowed to lie or lovinge on another maris bunk. Each man made up his own bed in the morning, and if he failed to do on be sees informed about if by the bull cook. If a man left camp and his bunk became vacant and another man wasted to move in that hink he had to clear the move with the bull cook. When a new min arrived, the bull cook made his bunk assignment.

Sunday was also a day for special jobs putting new handles in axes and repairing boots, hornessee and other work or broken equipment. Also, some sten had sittle hobbies, like whiteling and carving and making up shall become. There was usually sumeone who had a hair clipper or a pair of shears, and a few rough kaircuts were torened out during the afternoon. What hittle letter writing was done was usually arromplished on Sunday afternoon.

Munday meals were a little special as a rule. I know one camp that served pork chops every Sunday—the only meal of the week when perk was served—and the men looked forward to their Sunday purk chops.

After all the personal chores were done. there was tiwnys a little lime for recreation and "horse play." Someone would bring out an accordion. mouth organ or fiddle-whatever was available-and probably a few games might be played by the jounger jacks. Dome camps might have had more of this than others, but in the average camp this was held to a minimum. Sunday officensions passed mostly with the men sitting around on the deacon seat discussing expresences, tounging in their bunks or reading a Western story or Argosy or some dimenovel and goiting whatever rest they could before the blowing of the horn at 5:30 Monday storsing.

While there were many exceptions to the routine we've described here, this was protty much average for life in our early camps between 1830 and 1920—the prak period of the logging of our vast virgin pine stands in Minnesota. Top photo, A study jobben camp, all buildings of logs. Center: Cerry code, Fis helper, clehk. (Amp foremen, built-code and "welking boas" were als of this group. Note the light sloker used by the welking bask to travel from camp to comp. Boctom: Splitting wood for the builthouse, the built code always found a good supply at hand.



Michael Scarpitti aka Tre Arrow Arrested in Canada

uthorities in Victoria, British Columbia, have arrested MICHAEL SCARPITTI a/k/a TRE ARROW. a man suspected of eco-terrorism on logging sites. They originally arrested Scarpitti on Saturday, March 13, on unrelated local charges of theft and assault. At that time, he used the false name of Joshua Murray. Authorities fingerprinted Scarpitti and forwarded those fingerprints to the FBI's Criminal Justice Information Services Division (CJIS) in Clarksburg, W. Va. An examination of these prints resulted in the identification of Scarpitti.

The FBI has had an arrest warrant for Scarpitti since August 2002. The warrant is based on federal grand jury indictments charging Scarpitti for his alleged involvement in two acts of firebombing: 1) the April 15, 2001, firebombing at Ross Island Sand and Gravel in Portland: and the 2) June 1, 2001, firebombing at Rav Schoppert Logging in Eagle Creek, Oregon. The Earth Liberation Front (ELF) claimed responsibility for the Ross Island Sand and Gravel fire a week after the crime. In this crime. the arsonists targeted three trucks at Ross Island Sand and Gravel's Portland location. The damage totaled \$210.000.

The June arson at Schoppert Logging Company caused about \$50,000 in damage. The fire destroyed one truck and damaged two others. The trucks were sitting in front of the company's building on Highway 224 near Estacada when the fire broke out about 2:40



Michael James Scarpitti

a.m. Schoppert Logging was under contract to start logging in the Eagle Creek area of the Mount Hood National Forest the very day of the attack.

The charges that Scarpitti faces include use of fire to commit a felony, destruction of vehicles used in interstate commerce by means of fire, interference with commerce by violence, and use of an incendiary destructive device during and in relation to a crime of violence.

The FBI will work with its Legal Attache Office in British Columbia



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to arrange Scarpittti's extradition back to Oregon.

This long-term investigation was supported by all members of the FBI's Joint Terrorism Task Force and its Domestic Terrorism Working Group, including: the Portland Police Bureau, Oregon State Police, the Bureau of Land Management, the U.S. Forest Service, the Bureau of Alcohol, Tobacco and Firearms, the Federal Protective Service (Department of Homeland Security), Beaverton Police Department, and the Washington County Sheriff's Office.

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Classifieds

To serve our readers better, the Timber Bulletin offers free classified ads of up to 85 words to all members and associate members of the Minnesota Timber Producers Association. All ads must be submitted in writing to the Association office. The MTPA assumes no responsibility for ad contents and accepts free ads on a first-come, firstserved basis within space limitations.

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FOR SALE

| 2004 Fabtek 153 Processor |
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| 500 hours\$275,000 |
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| 72-inch Sirro Slasher\$60,000 |
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ADVERTISERS INDEX

| American Interstate Insurance | 11 |
|---|----|
| Boyer Trucks | 22 |
| Cass Forest Products | 17 |
| Corporate 4 | 21 |
| Fryberger, Buchanan, Smith & Frederick, P.A | 25 |
| Great Lakes Trailers | 15 |
| Greater Insurance Service | 6 |
| Hedstrom Lumber Co | 25 |
| Industrial Lubricant | 15 |
| Itasca Greenhouse | 11 |
| Jake's Quality Tire | 22 |
| LM Products | 7 |
| Lumbermen's Underwriting Alliance | 29 |
| Northern Engine & Supply | 25 |
| Nortrax | 35 |
| Otis-Magie Insurance Agency | 24 |
| Pomp's Tire | 7 |
| Rapids Hydraulic | 22 |
| Rice Blacksmith Saw & Machine | 5 |
| Road Machinery & Supplies | 36 |
| Rux Strapping | 33 |
| Schaefer Enterprises | 4 |
| SFI | 2 |
| Staggemeyer Stave Co | 29 |
| Wausau Sales Corp | 4 |
| | |