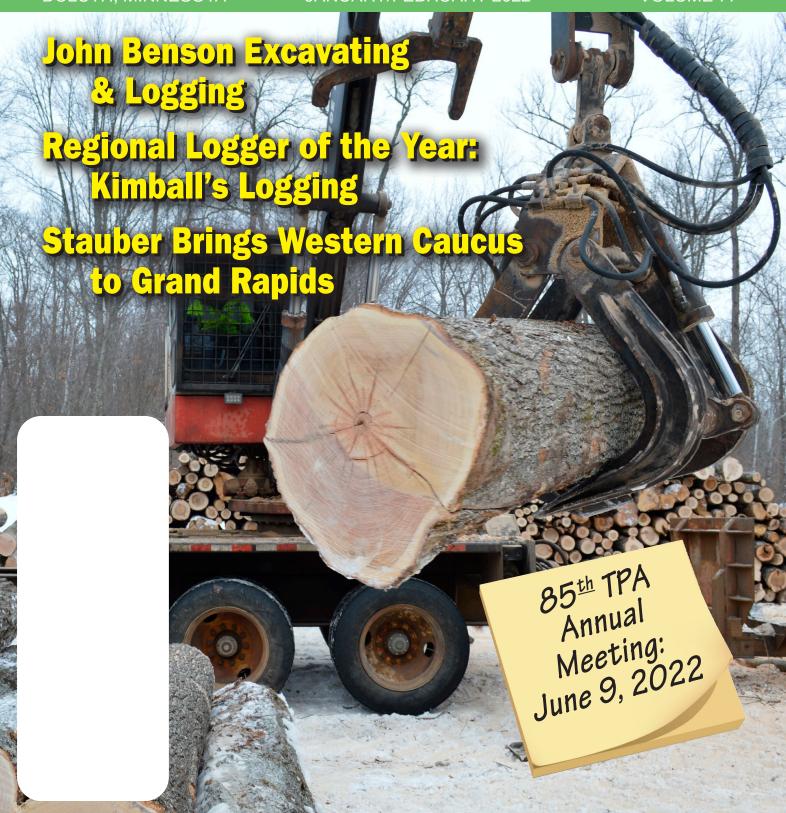
THE VOICE OF THE TIMBER INDUSTRY

TIMBER BULLETIN

DULUTH, MINNESOTA

JANUARY/FEBRUARY 2022

VOLUME 77



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THE VOICE OF THE TIMBER INDUSTRY

Volume 77 January/February 2022 Duluth, Minnesota

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ON THE COVER

Aaron Benson slashes harvest oak in Aitkin County. For more on John Benson Excavating & Logging, please see page 8.

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President's Column



Rod Enberg

As I look back on our winter harvest season, so often we deal with warm weather, no frost or just the opposite: its colder than we can describe. Or we get excessive snow. But we all deal with it in our own way and it seems to work out when breakup comes. Somehow we get done what needs to get done.

But this season, I and many of our fellow loggers are dealing with a new set of circumstances: the ability to find enough help. This isn't something that affects just our industry but all trades. When visiting with other folks it's interesting that so many of our older workforce have retired, and the younger people have no or limited experience. Where do we find more operators and drivers?

The industry that we have chosen to make our livelihood in has very limited or no training programs so we bring them in and train them ourselves. And we all know how that works out: with decreases in production and a lot of repair costs. I could go on about this in depth but I'm sure you all can relate to what I'm saying.

So like all of the other challenges that we face each day in the woods and on the roads, we will face it head on and survive as we have in the past. But as we look into the future, are there things that can be looked at, such as more detailed training programs or simulation programs for the equipment we buy. This could this be a win/win for everyone.

As always, be safe and healthy!

They offer

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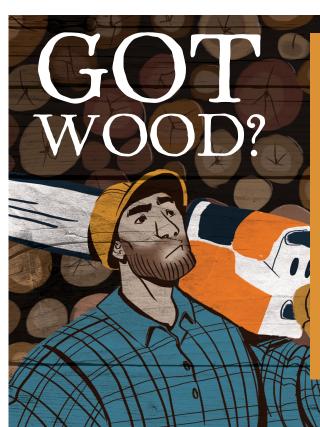
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'm hearing it from all over the state: It's been a tough winter so far. Fuel prices are high, supply chain issues make it hard to get parts, truck drivers are hard to find, and the weather doesn't want to cooperate with too much snow and more cold than we need.

But what I love about our TPA members is: they know the ones who can overcome obstacles and who can work through less than ideal conditions are the ones that are the best business people, the best entrepreneurs, and ultimately the best loggers. If it was easy, anyone could do it. Yes, there's plenty for loggers to navigate under the best of circumstances, but the best find a way, and in my experience, TPA members are the best.

The 2022 Minnesota Legislative Session is underway and I've already spent a fair amount of time in St. Paul talking to legislators and advocating on your behalf. With the Republicans controlling the Senate

and the DFL

in control

the House

Governor's

agreements

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this year's

session

is again

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Ray Higgins

talking to lawmakers about some transportation issues, as well as encouraging them to fund things like forest roads and bridges through the bonding process so we can get in and out of the state forests to harvest timber. So far, so good. I'll keep you posted.

Something else of note at the legislature: A bill has been introduced that would change

the deadline for payments to the DNR. Currently, state statute says payments by check have to be <u>received</u> in St. Paul by the date they're due. The bill would make it so payments need to be <u>postmarked</u> by the due date. The way the mail works these days, it can take a while for a payment to get from International Falls to St. Paul, for example. In fact, one of our members was assessed more than \$800 in late fees, despite the fact that he mailed payment before the due date, only to have it arrive late. Our thanks to the DNR for agreeing to make this change, and also a provision that would make it retroactive, allowing our member to get his \$800 back. We'll be encouraging legislators to support this helpful change.

I'd like to congratulate Rick Horton on his appointment as Executive Vice President of Minnesota Forest Industries. Rick and I have worked together a lot over the years when our associations were together, and I look forward to continuing that strong working relationship.

Case in point: on a Friday in December, one of the counties that sells timber indicated they wanted to implement a one-year moratorium on pine thinnings due to last year's drought, believing that thinnings would greatly stress the trees. Rick and I wound up on a conference call strategizing on our arguments against that. Rick wrote a letter to the county board, and I called loggers in the area to let them know what was going on in their county, some of whom reached out to their county commissioners. The following Tuesday, I was at the county board meeting making our case. Ultimately, the land commissioner and board members agreed a moratorium didn't make sense. It all goes to show you what TPA has always stood for: that working with people is a lot more effective and makes a lot more sense than working against them.

US Secretary of Agriculture Tom Vilsack announced a new ten-year strategy to confront a wildfire crisis in January.

We in Minnesota know all about this after the Greenwood Fire burned roughly 41 square miles of forest in August. I don't need to remind you the role loggers played in helping the Forest Service fight that fire, building a fire line more than twenty miles long to help stop it.

Some of the strategies in Secretary Vilsack's plan sound familiar to what many of us have been saying for a long time: managing federal forests, particularly through timber harvest, will keep forests young and healthy, reducing disease and bug infestations that make them susceptible to events like the Greenwood Fire. Congress is pitching in with almost \$3 billion to fund the effort. That's good for everyone who loves forests, whether for timber or for recreation.

In January, I had the chance to meet some folks from Nevada who'd like to build and operate "wood biomass biorefineries" in our state that utilize woody biomass and mill residue. And not just one. They would like to build at least three of them, maybe more.

Company officials admit "this sounds too good to be true." But they say they have the technology and the money to bring this business to our state without state subsidies. They would need to secure the first site as well as environmental permits before getting the project underway. But they know there's enough currently available forest and mill waste each year to feed three facilities.

We've seen proposals like this before over the years, so we'll wait and see. What makes this concept different from others is that no government subsidies would be required. Wouldn't it be great to get back a reliable biomass market?

2022 is also an election year, with every seat in the state House and Senate and the Governor's office on the ballot, and we'll be watching that, too. To that end, TreePAC was established last year,

a political action committee (PAC) that raises money to help elect candidates interested in our issues. Several of you have already made generous donations to TreePAC, but the important work of supporting and electing our allies continues. I ask you to consider a donation to TreePAC. No contribution is too small. If you're interested, make your personal check (it can't come from a business) out to "TreePAC" and send it to:

TreePAC Suite 903 324 West Superior Street Duluth, MN 55802

More than 25 years ago, a friend asked me to help out with a fishing tournament to raise money to fight Amyotrophic Lateral Sclerosis (ALS). At the time, I didn't really

know anyone with ALS, but my friend's brother had contracted it, so I agreed to help him out. In 2000, we added a snowmobile ride through northern Minnesota called the Black Woods Blizzard Tour. In total, these events have raised more than \$18 million for ALS research and to help those with ALS and their families.

Over the years, this involvement with fundraising to fight ALS has intersected with folks I know through our industry. TPA member Katie Vivant of Woodline Saw Mills in Onamia has been a dedicated participant in the Black Woods Blizzard Tour—which won't surprise anyone who knows her because she's an avid snowmobiler. And thanks go to Ely's Warren Johnson, who has been among the dedicated snowmobile club folks who groom trails for us.

Unfortunately, ALS has hit a little too close to home. We lost TPA board member Lowell Pittack to the disease in 2017. In the past year, Senator Dave Tomassoni of Chisholm, one of TPA's best friends in the legislature, was diagnosed with ALS. On a personal note, a colleague from a previous job also received an ALS diagnosis in the past six months.

This year's Black Woods Blizzard Tour took place in February, and Katie and the rest of the more than 250 riders raised more than \$1.5 million to fight ALS. I tip my cap to all the riders, donors, and volunteers for making it happen. And also to those with ALS and their families. I'm proud to know all of you.



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Member Feature...



Nate, Aaron, John, Lance, and Vince Benson

It's Good to be Adaptable

In November, Aitkin County's John Benson put together a winter harvest plan for his logging company, detailing which sites would be cut this winter, and in what order.

And then December rolled around, with temperatures in the mid-40s on the 1st, highs in the teens during the second week, then back to near 50 by the 15th, before dropping to more seasonal readings over the rest of the month. As a result, Benson's pre-season plan was out the window.

"The two sales I was going to start the season with were too wet and the ground was too soft," Benson says. "We had to move into two different sales that I wasn't even going to cut this year. They weren't going to expire. And one, I just bought on the last auction, literally a month ago. So luckily we have an oak thinning and a clear cut up here. It's on some pretty good hills, so we can stay up on the high ground."

The site has some low ground too, so Benson and his crew have had to drop some trees in those areas and disturb the snow in order to firm up the ground and get some frost into the site. But so far, so good.

"It's important to just plan ahead

and stay ahead," Benson says. "We knew we were coming here eventually. We knew we had to get this road frozen down. I knew I had to get in here and get cutting ahead to get some frost soaking in. And I had that timber down up there. I'd come down here and work a day, then go up there and finish cutting up there, and kind of bounce around. Pretty quick here, I'll go see if I can start getting into our next sale, start poking around and getting some trails broken in there, and get some frost soaking in there ahead of time. Then we'll go doze off an ash swamp that we have to get across with trucks. That's why I kind of buy a variety of timber sales too, so I always have plenty of options. I don't focus on one or two big sales because something might happen."

Being adaptable is a lesson John learned from his father—John, Sr.—who taught his son everything he knows about logging and the wood business and who had to be adaptable out of necessity.

John Sr. was born in 1944 in Comfrey, Minnesota, and moved with his parents to a farm just



John Benson Sr.

southwest of Garrison at age eight. After graduating from Brainerd high school, he headed to the Effie area along with his brother Jerry where they

worked for logger Ron Bailey.

"They were seven miles out in a cedar swamp," John Jr. says. "They were cutting cedar and spruce and cutting it and stacking it by hand. Someone would come down the trails and pick up the wood with a dozer and a little loader trailer behind. They literally stayed in tar paper shacks out there."

By the mid to late 1960s, the brothers found work back in Aitkin at Woodland Container Pallet Company. John Sr. was night foreman and Jerry worked there, too. By 1970, John purchased the family farm near Aitkin.

"He had 32 head of milk cows," John Jr. says. "He was milking cows, and farming during the day and working at Woodland Container at night. And then he decided to strike out on his own and bought an old Bell Saw sawmill, a D2 dozer, and then was doing his own thing."

The plan was to keep the dairy herd, and also harvest his own wood to run through the sawmill. That's when tragedy struck.

While working the back forty of the farm one winter, John Sr. was on the D2, skidding trees from the woods toward the sawmill when the trees hit a standing dead tree.

"He never saw it coming," says John Jr., who was three years old at the time. "There wasn't a top on the dozer. The dead tree came right down on top of him and broke his back. He's lucky he made it."

Initially, John Sr. was paralyzed from the waist down. Doctors at the University of Minnesota inserted two 16-inch stainless steel rods in his back and sent him home in a full body cast. Incredibly, his left leg was fully functional by the following October. His right leg recovered strength too, but not 100%. For example, he couldn't run

the foot pedals on equipment, and it was difficult to drive his pickup with his bad right leg. But he'd grab his pant leg and place his foot on the gas pedal and maintained enough control that he could drive. And while he dragged his right leg a little, he could walk, often with the help of a stick he'd find in the woods.

In other words, he adapted. Very well.

"He just kept going," John Jr. says, "and his brothers worked with him. He bought some more saws, a resaw, and at one time he had eleven guys working for him. He had guys in the woods, he had the mill going, and he had guys up in the upper building, building pallets and they took them to Chicago."

John Jr. started helping his dad in the woods here and there when he was nine. By the mid 1980s he was in high school, and helping his father any way he could.

"Whenever I had the chance," he says, "I'd get off the bus after school and my brother Lance and I would head to the mill and be down there until 10 o'clock at night helping to get a lumber order done."

After graduating from Aitkin High in 1987, John Jr. eventually took a job with Aitkin County, going around to county forests and parks doing everything from brushing



Harvested timber prepares to leave the landing. Jerry Demenge and Timber Transport handle the pulp hauling for the Bensons.



John Benson operates the John Deere 643 D feller buncher.

the roads to planting acorns and seedlings. He was making \$150 a week. His dad responded by telling him, "you should be able to make that logging."

"I think I worked for the county for six months or something," John recalls. "I said, 'all right, we'll give her a whirl.' We cut some logs up by Big Sandy Lake, just the two of us. We'd go up, get our 11 trees out and loaded. We're hauling 50-footers up to a log home site in Walker. And we did another one over in Brainerd, out of a pretty nice pine sale we got up by Big Sandy. And we did that with a little Timberjack 205 cable skidder. We were cutting quite a bit of oak around Bay Lake and some private stuff."

All the timber was sawed in their sawmill. John Jr. basically took over the most of the business operations, with his dad always having the final word. They made a great team.

"I took over a lot of the stress load, I guess you'd say," John Jr. says. He was my right-hand man, and I was his. It was a lot of hard work."

They were still hand-falling the timber, but decided to see how life with a three-wheeled feller-buncher looked like.

"We bought it maybe in my early-to mid-20s," he says. "It had a bar saw, but that thing didn't work out too well. Unless you were on good and flat ground and cutting single trees about 16 inches, maybe 18 inches, and once in a while you cut down a 20-inch popple. But I laid that buncher on its side. It was probably a 20-inch popple. It was

windy that day. It was on perfectly flat ground. I got that tree cut off and in the head and all of a sudden the machine did a little rock and did another one, and just slowly tipped over. We used it off-and-on for probably ten years, but you had to be in the right timber. We finally sold it because it just wasn't working out. I was hand-falling up until my mid-40s."

Unfortunately, John Sr. ultimately developed a brain tumor, which took his life in 2000, just short of his 56th birthday.

"Dad was one hard-working persevering guy," John says. "He just never gave up."

John has grown the business over the years, putting together a full set of conventional equipment, and then some. He's also carried on the example set by his father, that work ethic. In fact, the whole company has, thanks to the fact that they're all descendants of John Sr.: John Jr. is joined in the woods by his brothers Lance and Vince and sons Aaron and Nate. Aaron has partnered on some equipment and puts a lot of time and effort into the operation. A third son—Tom—also helps out occasionally, but isn't full-time at the moment.

"Having a good crew that takes care of the equipment, is huge," John says. "None of us are ramrods. We run older equipment, but it's good equipment. We just take care of it, and it will remain to be older, good equipment. We also have a backup of every machine, so if one does break down, the whole operation isn't coming to a standstill. We can't afford downtime. It's a short season and we have to go."

Having backup equipment at their disposal is a huge help, particularly these days with all of the supply chain issues that make it hard to get parts when a machine breaks down.

"We try to have it so the backup machines are the same model as our main machines," he says. "If we need parts or filters we're not dealing with all kinds of variety of parts. We can order filters or parts that will work on either machine. Plus, we get to know the machine so when we work on them we're familiar with them."

It helps that the Bensons typically only harvest timber during the prime logging months of December, through March. They'll spend November going over all their machines with a fine-tooth comb, making sure they're ready for the



Aaron Benson slashes harvested oak.

busy harvesting season ahead. During the other months of the year, they work in dirt and excavating, mostly on septic systems.

"My dad logged year-round," John says, "and always had a lot of struggles in the summertime. I can remember we were stuck in the mud, semi loads of logs. There's a lot of clay soil around here. If it rains a day, moderate rain, you're out of the woods for two days. Then about the time it dries up it'll rain again. And it seemed like whenever we got stuck in the mud, the equipment was getting abused. So I have an excavating business. We're doing septic systems, septic mounds, footing excavation for basements, building pads, hauling gravel, doing driveways, doing lot clearing, and putting in roads.

"I like not having to completely rely on logging. I saw a lot of the struggles Dad went through. Trying to find summer wood is difficult. I mean, last summer would've been really good, but how often has that happened? To try to find summer wood, especially here in Aitkin County with all of the clay soil we have here, it's tough. A lot of this kind of ground, you're not going to get out here in the summer. You wouldn't even got out here last summer in the drought. We're crossing some little ash pockets here and there, and there's been some standing water. I fell through right up to the running boards three weeks ago, up there on top of the hill. You can be in Aitkin County and be up on a hill, and there'll be a swamp up there in the middle."

The sale the Bensons are currently working includes 350 cords of maple that will be hauled to Sappi, plus 110 cords of ash, 140 cords of basswood, and 185 cords of oak. They'll send pallet-grade timber to Savanna in McGregor, and when they have higher grade wood, particularly aspen and oak like on this site, they'll haul to Hawkins Sawmill. Unless, the Bensons saw it themselves. They still have the sawmill back at the shop and will send some grade oak lumber to Woodcraft in St. Cloud to be made into cabinets.

When purchasing timber, Benson also likes to have options. This winter they happen to have only Aitkin County sales lined up—although they purchase timber from other agencies like Crow Wing County and the DNR as well. All the sites this year are within about a mile and a half of one another which minimizes moving equipment.

"We buy a variety of timber sales," Benson says. "Maybe the weather won't let us get into one, or a market could change. So we try to stay in different species of wood. We even have a couple of pine sales, which we'll probably send to Savanna, or I might bring some of that home and saw some lumber out of it. There will also be logs for log homes."

John says maybe the most important family member in terms of the business is his wife Lori.

"If it wasn't for her, I wouldn't be able to be here at the scale I am," he says. "She takes care of everything at home, and she puts up with the hours I put in. She also works with special needs adults as a life skills trainer."



Vince Benson drags harvested oak from the delimber to the landing with a John Deere 648G skidder. It's one of two identical skidders working on this site, the other driven by Nate Benson.



Lance Benson operates the company's Link Belt 2800 delimber.



Slashed oak on John Benson's Aitkin County harvest site.

Of all the different points of the year, whether it's working on septic systems in the summer or sawing lumber in the spring, it's wintertime and the chance to be in the woods that continues to be Benson's favorite.

"Just to be out here, and the smell of wood, the nature," he says. You never know what you're going to see out here. Sooner or later when we're cutting, the deer find us and they just start coming in. I love it."



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Kimball's Logging: **2021 Lake States** Region **Outstanding** Logger



(L-R): Donny Pachel, Zach Kimball, Justin Kimball, Kelly Kimball, Tyler Henry, Zachary Munch

he Forest Resources Association (FRA) and STIHL recognized Kimball's Logging as the Lake States Region 2021 Outstanding Logger at FRA's Lake States Region 2021 Virtual Fall Meeting on December 7.

Located in Park Rapids, Minnesota, Kimball's Logging received a cherry and walnut wooden crosscut saw plaque from FRA, an MS 462 chain saw gift certificate, and \$250 check provided by STIHL.

In accepting the award, Kelly Kimball recognized his wife Shelly, sons Justin and Zach, both of whom work on the Kimball's Logging crew, as well as son Cory, who is also in the timber business, working as a forester for the Minnesota DNR. In addition, Kimball thanked all the company's hardworking employees for his success in the logging business.

Earlier in the year, Kimball's Logging was also recognized as the Minnesota Sustainable Forestry Initiative Logger of the Year.

Kimball's Logging can trace its roots in the logging/sawmill business back to the first settlers from Europe, nearly 400 years ago. The first Kimballs came over from England in 1634, making wagon wheels. The Kimball family spread out from there: north to Maine, and gradually west to Wisconsin, and then to Minnesota.

"The Sustainable Forestry Initiative congratulates Kimball's Logging for being recognized as the Lake States Region 2021 Outstanding Logger," said Kathy Abusow, President and CEO of the Sustainable Forestry Initiative. "Loggers like Kimball's play a critical role on the ground in implementing

the requirements of the SFI standards, such as protection of water quality, management of forest aesthetics, and a commitment to training."

"The Kimball family story is truly a unique one," said Ray Higgins of the Minnesota Timber Producers Association. "Kelly and the rest of the Kimballs are giants in logging our state, active in their community, and taking a leadership role in both the Minnesota Timber Producers Association and the Minnesota Logger Education Program. They are an outstanding example of the fine forest management work performed by professional loggers in Minnesota and throughout the Lake States."

Kimball's Logging will now compete for the FRA National Outstanding Logger of the Year with other Regional Outstanding Loggers. The National Outstanding Logger of Year will be announced in May during the FRA Annual Meeting.

FRA's Outstanding Logger Award program is designed to raise the visibility of professional logging contractors and encourage other loggers to adopt the performance of the award winners.

The Forest Resources Association Inc. is a nonprofit trade association concerned with the safe, efficient, and sustainable harvest of forest products and their transport from woods to mill. FRA represents wood consumers, independent logging contractors, and wood dealers, as well as businesses providing products and services to the forest resource-based industries.

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Logger of the Year Nominations Being Accepted

he Minnesota Sustainable Forestry Initiative® Program Implementation Committee is now accepting nominations for the 2022 Logger of the Year Award.

The award is designed to recognize outstanding independent logging contractor performance, increase the visibility of competent professional independent logging contractors within the forestry community, encourage independent logging contractors to emulate the outstanding performance of award winners, and improve forester-logger-landowner relations by publicly recognizing outstanding logging performance as an essential element of every planned timber harvest.

Among the areas in which nominees will be evaluated are safety, forest management, timber harvesting practices, business management, as well as community involvement.

To nominate an outstanding logger, please go to the Minnesota Logger Education Program website at www.MLEP.org and download the electronic nomination form. Complete the nomination form describing why you think your nominee should receive the Minnesota SFI Implementation Committee Logger of the Year Award. Your nomination should include Letters of Support from peers, private landowners, agency staff, etc.

Nominations are due Friday, March 4, 2022.

The winning logger will receive a \$500 cash award and "2022 Logger of the Year" plaque. In addition, this year's honoree will be nominated for FRA's Regional and National Logger of the Year awards.

Previous Minnesota winners include:

2021 – Kimball's Logging

2020 – Fjeran Forest Products

2019 – JATCO, Inc.

2018 - Shermer Logging*

2017 - Dobbs Logging

2016 - Hasbargen Logging*

2015 – Greg Cook Logging, Inc.

2014 – Scheff Logging

2013 – Rolle Logging

2012 – Erickson Timber

2011 - M&R Chips

2010 - Lovdahl & Sons LLC

2009 - Berthiaume Logging LLC*

2008 – Pittack Logging, Inc.

2007 – McCabe Forest Products

2006 – Rieger Logging, Inc.

*Went on to be named National Logger of the Year





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Stauber Leads Congressional Roundtable on Forestry

innesota Rep. Pete Stauber led a delegation of members from the Congressional Western Caucus in a round table discussion on forestry at the TimberLake Lodge in Grand Rapids in February.

Along with Rep. Stauber, members of Congress who came to Grand Rapids to take part in the discussion included Rep. Michelle Fischbach (R-Minnesota), Rep. Tom Tiffany (R-Wisconsin), Rep. Dan Newhouse (R-Washington), Rep. Bruce Westerman (R-Arkansas), and Rep. Jerry Carl (R-Alabama).

The Congressional Western Caucus is a group of roughly 70 members of Congress, mostly from western states, but not exclusively, advocating for rural policy issues throughout the West and beyond.

TPA President Rod Enberg was among those participating in the discussion, sharing concerns and obstacles loggers face every day in running their businesses. Among the concerns shared with the members of Congress, were the trucking shortage and the inability to hire drivers, the need for more wood on the market—including forest service wood, the need for new markets in our state, and the general rising costs of staying in business.

"I see a lot of my trucks sitting in my yard every morning with



TPA President Rod Enberg (left) discusses forestry issues with Rep. Bruce Westerman (R-Arkansas) and Rep. Pete Stauber (R-Minnesota).

no drivers," Enberg told the panel. "I think the regulations for our driving careers really need to be looked at. How can we change these regulations, so that we can get our products moving? We can produce mountains of wood, but what do we do with it if we can't get it to the mill?"

Rep. Stauber agreed, sharing a bit of information he learned while service on the US House Committee on Small Business.

"This year, the additional cost for regulations on small business is \$200 billion dollars," Stauber said. "These are the Biden Administration's numbers, not mine. That came out last week. That's the most in the history of this country. And you wonder why our small businesses are struggling, especially in a pandemic. That is wrong."

Rep. Westerman is a forester by trade, viewed as the foremost expert on forestry issues in the Congress. He talked about the importance of proper forest management in our country.

"People who manage the land are the original environmentalists," Rep. Westerman said. "People often don't realize just how important forestry is. If you like clean water, guess what? Healthy Forests are the single most important thing you can have for clean water. A vibrant, healthy forest filters water, cleans it, and makes our streams healthier.

"You all are on the right side of science," Rep. Westerman added. "You're behind the truth. We can't stop telling that story. That's why the Western Caucus travels around the country, having meetings like this."

All the Western Caucus members present represent districts in forested regions of the country, and understand the challenges the timber industry faces. Rep. Stauber vowed to take the information learned at the round table back to Washington to try to make improvements in our working conditions.

"There are some hurdles that the industry is facing every single day," he said. "For me, to be able to bring my colleagues to understand from the experts, and hear some of your concerns, we want this industry to be vibrant. Without question, we have the ability to do that, if we just allow you to do what you do."



Members of the Western Caucus (L-R): Rep. Jerry Carl (R-Alabama), Rep. Bruce Westerman (R-Arkansas), Rep. Pete Stauber (R-Minnesota), Rep. Dan Newhouse (R-Washington), Rep. Tom Tiffany (R-Wisconsin), and Rep. Michelle Fischbach (R-Minnesota).



TPA President Rod Enberg talks about challenges in the logging industry at the Western Caucus Round Table on Forestry in Grand Rapids.

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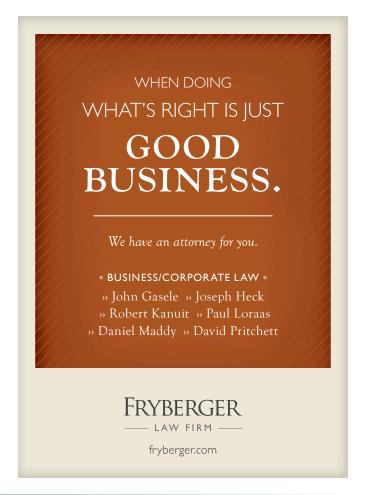
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Searching for Answers in an Imperfect World

By John Saccoman, Mackinaw Administrators, LLC.

n a perfect world, logging companies would have enough buildings to house all their trucks and vehicles.

Of course, in this perfect world, these buildings would be heated and everything frozen would thaw at night and be ready for use the next day.

But that's a perfect world.
Here in Minnesota, life isn't
perfect. There aren't enough
buildings to house logging vehicles.
They sit parked outside in brutal
temperatures. Fierce winter
conditions wreak havoc on most any
moving part and in turn, sometimes
its employees.

Such is the case of an employee of a Minnesota logging company. In late December, 2021, the 54-year-old truck driver was trying to crank up the tarp on his 53-foot walking-floor cube trailer used to haul wood chips when it broke in the frigid air and sent him for a tumble.

The employee fell to the ground and broke his wrist. According to the company's worker's compensation company, the injury is reserved at \$28,000. The employee

has needed both surgery and at least 4-6 weeks at home to heal. That timeline may expand again if the employer needs the employee to start cranking again, a work comp. spokesperson said.

"A lot of it had to do with the heavy snow that caused the crank for rolling the tarp up to pop," a spokesperson for the logging company said. "When it snapped it knocked him off balance and he lost his footing. He was fighting winter," she said.

Ideally, if it's going to snow, the company asks its drivers to roll up the tarps so the snow falls in the trailer instead of on the tarp.

"You don't want those trailers to get covered," she said, "and then have your driver take off and lose a sheet of ice on the highway. We've all been behind that truck that loses a big sheet a frozen snow. We don't want that.

"If we could all just pull in somewhere warm for the night, it would be just dandy," she said.

Again, that's life in a perfect world.

The employee has had surgery and is home resting his way back to full duty.

"He's driving his wife crazy and he's trying to get back soon,"

she said laughing. "So he's highly motivated to get back."

So what's the takeaway? Is there a lesson to be learned?

The employee was working within what he was taught to do. He wasn't doing anything outside of safe operating procedures that could have caused his fall. The company spokesperson said they looked to the accident investigation to find an answer and it wasn't clear.

"Aside from clipping these guys into cleated boots, I don't know how practical that is," she said. "They're climbing up on a truck with cleats on their feet and they'd fall on their butts doing that. So, I don't know what the answer is."

Maybe the answer is simple. Frozen situations call for increased awareness. Reinforce the thought to employees that everything is slower in cold weather. Trucks, tarps, cranks, and sometimes people all are a bit more unpredictable in winter. Expect the unexpected.

"I guess operating tarps in cold conditions, things don't want to work right," she said. "But to go down the road, the truck's gotta move. Sometimes there isn't a perfect answer."

John Saccoman is a loss control consultant for Mackinaw Administrators, the third party administrator for TPA's Workers Compensation Program. For information on the TPA/Workers Compensation Insurance Program, call the TPA Office, or Jay Eystad (218-255-0446) of Choice Insurance.



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Offering 401(k) Benefits Company Owners

By Ryan Coole, Wheeler Associates

ince its effective date in 1980, the 401(k) plan has become a primary savings vehicle for millions of Americans by offering a variety of meaningful benefits to employers and employees. Even with the many regulatory changes that have impacted the 401(k) plan over the years, it continues to be highly valued by employees and an appealing benefit offering for employers.

An effective 401(k) plan should be tailored to your specific needs. Key factors like your goals for offering the plan, budget parameters and employee demographics are critical areas of consideration.

By reviewing these key areas, your plan can be designed to work within your business objectives, meet your specific needs and help your employees prepare for retirement readiness. A 401(k) plan also offers features that can help target specific classes of employees to help maximum contributions to these specific groups if demographics are suitable.

You can also encourage employee savings by offering automated savings features that set a minimum savings percentage or one that increases the savings percentage each year. These plans also include simplified investing solutions that help employees overcome confusion regarding where to place their contributions and support diversified investing based on key factors, such as risk tolerance or age.

The many meaningful benefits for employers and employees make

it one of the most highly valued programs you can offer.

Benefits to Logging Company Owner

- Deductible contributions provide a valuable tax benefit for employer contributions to employees under the plan
- Flexibility in determining annual contributions along with the ability to adapt to varying economic conditions and changing business objectives
- Employee recruitment and retention is supported by a welldesigned plan
- Build goodwill with employees by providing a means of supporting their retirement savings goals and by benefitting all employees, regardless of position or title
- Customized plan design allows for plan provisions that complement business goals, budget parameters and employee demographics
- Opportunity to tie productivity and profitability with incentivebased employer contributions

Common misconceptions about 401(k) plans:

Burdensome administration

Technology and full-service platforms have greatly lessened this concern.

High cost

A 401(k) plan typically has billable administrative fees that are tax deductible, can be covered by forfeited employer contributions, and in some cases, a tax credit can be applied for start-up plans. Many employers consider the administrative fees negligible when considering the tax savings created by contributions made to the plan.

Contact your advisor.

Your financial advisor is a valuable source of information and can help you learn more about the many benefits a 401(k) plan offers.

Ryan Coole is a Qualified Plan Director, Qualified Plan Financial Consultant®, Chartered Retirement Plans Specialist® and Chartered Financial Consultant®

at Wheeler Associates in Duluth. He works with TPA members on the association's 401(k) program. For help with your company's



Coole

retirement benefits program, Ryan can be reached at (218) 336-8526.



On the Markets

he *Timber Bulletin* publishes information regarding results of a sampling of recent timber sales and other market indicators, as well as other market-related news items.

Recent Timber Sales Average prices, as reported

by each agency

Agency	<u>Regular</u>		<u>Intermediate</u>
Beltrami County	_		
December 7th—Sealed Bid			
Aspen Pulp			\$40.17
Red & White Pine Bolts			\$40.00
Red Pine Pulp			\$16.84
Basswood P&B			\$23.12
- 4.1 4	1	1	1

5 of the 6 tracts offered during the sale were purchased.

Beltrami County

December 9th—Oral Auction	
Aspen Pulp	\$38.00
Red Pine Bolts	\$64.56
Basswood Pulp	\$14.40
Red Pine P&B	\$ 8.05
All 13 tracts offered during the	sale were purchased.

Aitkin County

December 15th—Oral Auc	ction
Aspen P/B	\$34.17
Mixed Hdwds P/B	\$ 9.70
Maple P/B	\$12.40
Oak P/B	\$24.91

20 of the 37 tracts offered during the sale were purchased.

DNR—Deer River Area

December 14th—Oral Au	ıction	
Aspen Species (PW)	\$34.06	\$32.92
Aspen Species (PB)	\$32.53	\$31.98
Asĥ (PB)	\$ 9.74	\$11.63
Balsam Fir (PB)	\$ 8.62	\$ 7.79

24 of the 30 tracts offered during the sale were purchased.

DNR-Warroad Area

December 14th—Oral Au	ction		
Aspen Species (PW)	\$ 8.94	\$17.26	
Jack Pine (PB)	\$33.99	\$32.17	
Norway Pine (PB)	\$45.20	\$36.71	
Mixed Spruce (PB)	\$16.83	\$15.62	
27 of the 37 tracts offered	l during the sa	ale were purchase	ed.

Itasca County

December 14th—Oral Auction			
Aspen	\$35.43	\$32.71	
Red Pine	\$72.27	\$26.32	
Spruce	\$19.96	\$18.02	
Jack Pine	\$41.37	\$24.70	
Balsam	\$11.06	\$ 7.63	
43 of the 47 tracts offered during the sale were purchased.			

DNR-Aitkin Area

December 15th—Oral Aug	ction	
Aspen Species (PW)	\$31.97	\$33.14
Aspen Species (PB)	\$50.97	\$41.49
Maple Species (PB)	\$14.00	\$14.56
Red Oak (PB)	\$17.05	\$23.72
21 of the 33 tracts offered during the sale were purchased.		

DNR—Cloquet Area

December 16th—Oral Auc	ction		
Aspen Species (PW)	\$36.42	\$18.85	
Aspen Species (PB)	\$41.14	\$27.37	
Maple Species (PB)	\$24.20	\$12.00	
Paper Birch (PB)	\$27.45	\$22.25	
7 of the 10 tracts offered	during the sa	ıle were purchase	ed.

Carlton County

Curiton County	
December 16th — Sealed Bid	
Red Pine Bolts	\$51.38
Red Pine Pulp	\$ 6.34
Aspen	\$26.15
All 5 tracts offered during	the sale were purchased.

DNR—Bemidji Area

December 21st—Oral Aug	ction	
Aspen Species (PW)	\$34.27	\$36.46
Asĥ (PBĴ	\$ 7.94	\$ 7.60
Norway Pine (PB)	\$20.75	\$35.11
Mixed Spruce (PB)	\$24.68	\$27.57
21 of the 31 tracts offered	l during the sa	ale were purchased.

Cass County

December 23rd — Sealed Bio	1	
Aspen	\$42.66	\$25.15
Red Oak	\$27.73	\$16.65
Birch	\$21.33	\$17.15
All 4 tracts offered during	g the sale we	ere purchased.

DNR—Backus Area

DINK—backus Area			
January 4th — Oral Auction			
Aspen Species (PW)	\$26.88		
Trembling Aspen (PW)		\$ 5.70	
Mixed Spruce (PB)		\$10.35	
Norway Pine (WST)	\$84.03		
5 of the 11 tracts offered du	ring the sale	e were purchase	ċ

DNR—Two Harbors Area

\$10.35
\$ 5.70
\$ 2.70
uring the sale were purchased.

Hubbard County

Tiubbatu County	
January 10th—Oral Auction	
Aspen Pulp	\$38.85
Birch Pulp	\$11.69
Oak Mixed	\$19.86
All 12 tracts offered during the	sale were purchased.

DNR—Sandstone Area

DIVIN—Saliustolle Alea		
January 11th—Oral Auction		
Trembling Aspen (PW)	\$52.02	\$25.46
Pine Species (WST)	\$60.90	
Paper Birch (PB)		\$18.69
9 of the 17 tracts offered du	ring the sa	ale were purchased.

DNR—NW Region

January 10th — Sealed Bid			
Aspen Species (PW)	\$41.80	\$22.19	
Trembling Aspen (PB)	\$46.44	\$34.48	
Mixed Spruce (PB)	\$24.87	\$13.98	
Jack Pine (PB)	\$30.03	\$21.50	
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33 of the 37 tracts offered during the sale were purchased.

DNR—NE Region

January 6th — Sealed Bid			
Aspen Species (PW)	\$46.98	\$31.53	
Trembling Aspen (PW)	\$32.95	\$25.90	
Mixed Spruce (PB)	\$50.62	\$21.27	
Jack Pine (PB)	\$23.88	\$33.07	
Norway Pine (WST)	\$87.95	\$68.37	
11 of the 53 tracts offered a	during the co	lo moro purch	300

41 of the 53 tracts offered during the sale were purchased.

DNR—Good Neighbor Authority Auction

January 12th — Sealed Bid	
Norway Pine (PB)	

 Norway Pine (PB)
 \$ 8.48

 Jack Pine (PB)
 \$18.46

 Aspen Species (PW)
 \$19.67

2 of the 4 tracts offered during the sale were purchased.

\$33.07

DNR—Central Region

January 19th — Sealed Bid

Aspen Species (PW)	\$25.02
Oak Species (PB)	\$41.35
Pine Species (PB)	\$74.14
Jack Pine (PB)	\$23.88
Norway Pine (WST)	\$87.95

Norway Pine (WST) \$87.95 \$68.37 4 of the 13 tracts offered during the sale were purchased. None of the 5 sales on the intermediate

auction were purchase.

Cass County

January 28th — Oral Auction			
Aspen	\$35.83	\$33.46	
Red Oak	\$35.02	\$42.40	
Basswood	\$13.73	\$14.62	
Birch	\$18.29	\$16.41	
All 21 tracts offered during	g the sale w	ere purchased.	

Koochiching County

February 2nd—Oral Auction

Aspen P&B	\$39.32	\$33.86
Spruce P&B	\$33.75	\$22.22
Balsam P&B	\$ 8.06	\$11.23
Ash P&B	\$ 6.02	\$ 7.86

21 of the 22 tracts offered during the sale were purchased.

Products:

PB = Pulp and Bolts

WMP = Woodsrun Mixed Products

WC = Woodsrun Cordwood

ST = Sawtimber

WST = Woodsrun Sawtimber

PW = Pulpwood

SLV = Sawlogs/Veneer



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TPA Annual Meeting: June 9th at Sugar Lake Lodge

Mark your calendar for TPA's 85th Annual Meeting, which will return to Sugar Lake Lodge on Thursday June 9, 2022.

Details are still being finalized, but the morning meeting will include the Annual Report of Association Activities, as well as

Timber Talk

informative guests from various government agencies, who will provide updates as well as answer

questions from TPA members, which is always some of the most valuable time spent with these policy makers.

The afternoon will feature TPA's golf and fishing outings, with our Annual Meeting Banquet taking place that evening.

All members will be sent registration materials once details are finalized. Watch future issues of The Timber Bulletin for updates.

Drivewyze Update from the State Patrol

The Patrol is seeing some haulers that use Drivewyze failing to follow the Pre-Clearance restrictions that are detailed in the Drivewyze contract.

Drivewyze is the Nation's largest weigh station bypass service, allowing subscribers to legally bypass weigh stations. Any time a carrier/driver, hauling any type of load, that's utilizing any type of oversized or overweight special permit must ignore the bypass commands and report to open inspection sites. This means any time an inspection site is open and the driver is using any type of oversize/overweight (OSOW) permit, the vehicle must enter the inspection site regardless of the signal to legally bypass or pull-in given by the pre-clearance system.

This includes the Forest Products Permit as well as the times when the Winter Weight Increase is in effect and the Forest Products permit is being used to haul the maximum 99,000 pounds of timber. Naturally, they are allowed to follow any potential bypass signal that is given when unloaded or not using any type of OSOW permit.

It is the Patrol's goal and hope to educate those who utilize the preclearance systems before any type of enforcement has to take place.

If you have any questions, feel free to call Ray Higgins in the TPA Office: 218-722-5013.

Minnesota Loggers to be Surveyed

he University of Minnesota Department of Forest Resources, in conjunction with Minnesota Forest Industries and the Minnesota Logger Education Program is again conducting a survey of the state's loggers to better understand the health of the industry in Minnesota.

The survey is the follow-up to similar studies, most recently conducted in 2017, on trends in the logging sector, and seeks to determine what has changed over the past five years.

"The data we gathered in the last survey was invaluable in understanding the financial health of the industry in our state, said Professor Charlie Blinn of the University of Minnesota. "But a lot has changed in Minnesota over the last several years and we want to be able to quantify how that has affected our logging businesses."

In the coming weeks, loggers in the state will be sent the survey and asked to return it. Study organizers assure that all survey information will be kept confidential, via a "double-blind" process in which respondents are only known by survey code. No information will be released that can be linked to individual companies. Once the responses are received and tabulated, focus groups will be held to gain a deeper understanding of what the data showed.

As an incentive to complete the survey, ten respondents will

receive free Minnesota one-year onXMaps licenses, a smartphone-based tool that many loggers and foresters have found helps them find boundaries, look at topography, delineate private vs. public lands, and identify private landowners.

"We hope everyone will take the time to fill out the survey and send it back," Blinn said. "The more responses we receive, the better data we'll have to paint a more accurate picture of our industry at this time."

Entry Level Driver Training Regulation Takes Effect

Tederal Entry Level Driver
Training (ELDT) regulations for
CDL holders took effect February
7th. Going forward, prospective
drivers seeking CDLs must take
training from programs that
have filed curriculum with the
Federal Motor Carrier Safety
Administration.

The ELDT rule was published in 2016 and was set to be effective in 2020, but was delayed two years.

Keep in mind:

- A prospective driver who obtained a learner's permit <u>before</u> Monday, February 7, 2022 <u>is not required</u> to complete the entry-level driver training for obtaining a CDL, so long as, the applicant obtains a CDL <u>before</u> the learner's permit or renewed learner's permit expires.
- Employers providing driver training to their <u>own</u> employees are exempt from having to be a licensed driving school per Minnesota Statute. The training program would need to meet the ELDT requirements for the training facility, equipment, curriculum and instructor qualifications and must be registered with FMCSA
- Individuals considered an entry-level driver include those applying to obtain a Class A CDL or Class B CDL for the first time and those upgrading an existing Class B CDL to a Class A CDL;

For more information, call the TPA Office.

Two Longtime Loggers Pass

Grand Rapids logger Dick Grover of Grand Rapids passed away in December. He was 87. Grover not only logged, but also sold building materials through his business, Grover Mill & Lumber.

Bill Benes of Spang Township, just north of Hill City, passed away in January. He was 74. Benes worked many years with his brother John, supplying timber to UPM Blandin Paper in Grand Rapids. He also made walking canes for friends, relatives, and neighbors.



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LOGGERS OF THE PAST . . .

Big Logs and Big Timber

by J. C. Ryan

This story is reprinted from an earlier *Timber Bulletin*—one of the first of "Buzz" Ryan's ever-popular contributions to these pages. The *Bulletin* will continue to reprint selected stories from the memories he recorded for us.—*Editor*



Whenever hunters, berry pickers and travelers discover one of the partly decayed pine stumps that are found throughout northeastern Minnesota, they remark about the size of the original stand of pine. And one of the questions most asked of forest rangers, historians and old-timers is about the size and extent of the original stands of pine that grew in Minnesota.

The size and density of the original stands varied considerably in different parts of the pine region. The large stumps that they notice are mostly the stumps of white pine, as these trees grow to be much larger than the Norway or red pine. White pine grew on the better soils and Norway on the lighter, more sandy soils along with jack pine.

Some of the better stands of white pine

Morris Erwin, walking boss for Nelson Lumber Co. of Cloquet, stands by a big butt log on the Cloquet River about 1912.



were found in the southeastern part of the pine region along the Rum, the Kettle, the Snake and St. Croix rivers. The white pine that grew on these better soils grew much faster and were lighter and known by the lumberjacks as "cork pine," as the logs would float higher in the water.

River drivers, while they liked to work with cork pine, had to be more careful in riding a cork pine log as it would turn much faster in the water and was much harder to ride over rapids. However, by floating higher it would not get caught on rocks and sand bars and was much easier to move downstream.

Norway pine floated much lower and had a tendency to "dead head" if left too long in the water. Norway was sometimes landed on the river banks and left to dry a few weeks before being rolled into the water. Big butt logs that floated low in the water were always a problem on drives and it took considerable hard work to move them off sand bars when they became grounded.

Both white and Norway pine sometimes grew in mixed stands, but as a rule they grew in pure stands. White pine may have had understory of birch and balsam, while Norway would be more clear and probably have a pure stand of jack pine adjoining it.

Some of the better stands of Norway grew in the area from Brainerd north to Bemidji and around Cass Lake, Walker and Bena and east to Deer River and west to Park Rapids. White pine grew throughout the pine region from the south edge of the pine region north to the Canadian border.

I do not want to give the idea that there was a pure stand of pine from the south to the north in this area, as this was not the case. Much of the so-called pine region was swampland covered with large stands of black spruce, tamarack and cedar, and the highlands were cut up with streams and lakes as well as stands of maple, ash, birch and other hardwoods. It was hard to find a 40-acre tract that did not have some sort of a small stream or slough. A solid, unbroken stand of pine was rare. While I have seen solid stands of Norway pine a mile square without a break in the stand, seldom could this be found in white

pine.

There is always some discussion by oldtimers on what part of the pine region produced the best stands of pine. There were good stands throughout the state. The record cut of pine for a section of land was about 20 miles north of Duluth on section 35-53-13. This section cut 33 million board feet log scale and was cut by a contractor for the Brooks-Scanlon Company. There may have been larger sections cut in the early days, but this was the largest as far as keeping track of timber from a single section of land was concerned. Twenty million per section was considered very good. Forty-acre tracts containing a million and a half were considered very good, and logging companies figured 40-acre tract containing 250,000 good enough to log. Some of the largest individual trees were found on the heavy soils in Koochiching County and northern Itasca County.

I have seen several trees that would scale 2,500 feet. However, the largest white pine that I have seen cut was found five miles north of Mizpah in the winter of 1918. This pine stood in a creek bottom and 32 feet up from the stump it forked into four tops and contained 14 16-foot logs. It was scaled by the late W. E. Thaver of Northome and contained 4,400 feet. The butt log was over five feet and it was over six feet on the stump. It took six horses to skid it up from the hill from the creek bottom. While this was a freak as far as trees are concerned, it was the tree that contained the most board feet that I have ever seen. While many butt logs have contained over 1,000 board feet, 500 feet would be considered a good log.

In the spring of 1924 at the Northern Lumber Company Camp No. 114 Township 53, Range 15, I saw some of the nicest logs. The skidders had left all the big logs that they could not skid with a single team and later took four horses in to skid these large logs. The smaller logs had been loaded out, the skidways were all free of logs, and these large logs were lying three or four on a skidway along the railroad spur. The scaler, John Chonoski of Cloquet, John McNally, the Northern Lumber Company cruiser, Camp Foreman Tom Henderson and I went along together as these logs

were being scaled and guessed at the board feet in each. There were over 200 of these large logs, the nicest group of logs I have seen.

Another nice group of logs came from the Ely area about the same time. The logs were being loaded out of the water with a horse jammer, and when they got a log too big for the horses to hoist, they pushed it aside and loaded it later by a different method. They were loaded on eight railroad cars and shipped to the mills at Cloquet. Most of these logs contained over 500 feet.

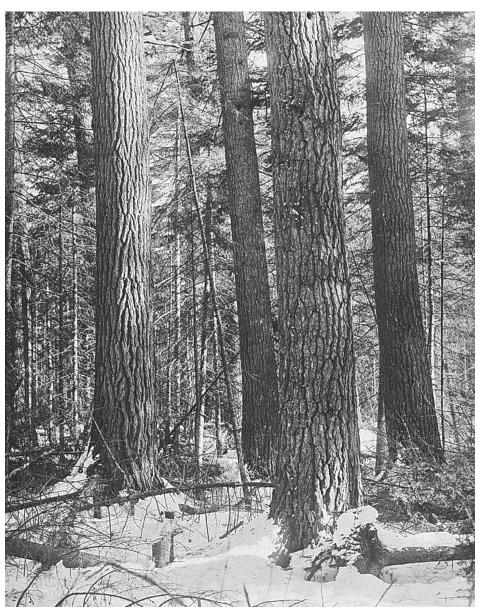
I have been discussing exceptional logs, but stands of timber that ran 10 logs to the thousand were considered very good timber when they were cutting to an eightinch top, as most cutting was done during the 1880s. During the very early days they would fall a tree and take only two or three of the larger logs, leaving the rest of the tree in the woods. Prior to 1900 most cutting was confined to white pine, but by 1900 Norway pine came more and more into the picture for dimension lumber as well as mining timber.

Besides these stands of white and Norway pine there were some very large stands of white spruce that grew on the heavier soils. Alvwood Township, 11 miles south of Northome, had some of the nicest white spruce that I have seen, with trees two and a half to three feet on the stump and containing six 16-foot logs. Much of the larger spruce in this township was cut by the Fullerton-Kruger mill in Alvwood. Other stands of nice white spruce stood along the Big Fork and Little Fork rivers.

Black spruce was seldom cut for lumber. Stands of mixed hardwoods were found throughout the pine region along with some oak, birch and basswood. In northeastern Minnesota, yellow birch with a stump size as large as pine were found. Around Hill City some of the better hardwood stands were found, and most of the Mississippi bottom lands contained mixed hardwood as large as pine.

Many of the lumber camp bunkhouses were full of stories of large logs and large trees that the "jacks" had seen or worked on. While some of these bunkhouse stories probably were exaggerated, Minnesota did contain some of the finest stands of eastern white pine in the nation and her Norway pine stands were the very best.

The white pine in Michigan and also in Wisconsin ran larger than in Minnesota, though Minnesota did have some beautiful stands. While there are but few of these large virgin stands remaining – confined to Itasca State Park and Scenic State Park, with smaller stands scattered throughout our state and national forest – the large stumps that are found all over the pine region serve as a reminder of the great trees that once covered the area which were logged and sawed into lumber for the development of our great



Above: A fine stand of white pine three to four feet on stump. Below: A nice load of logs north of Duluth about 1890.



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